At a Glance

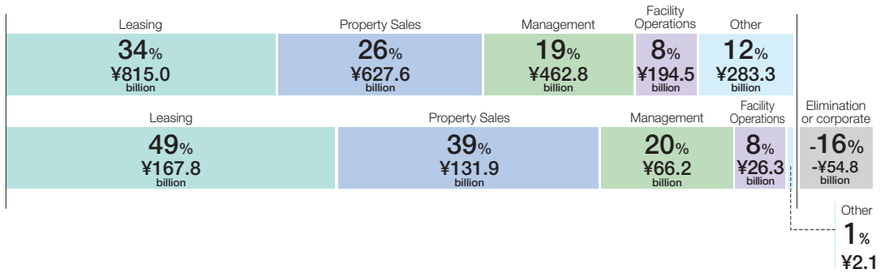
The Mitsui Fudosan Group's main business activities are implemented through its leasing business, property sales business, management business, and facility operations business. In line with this structure, we have adopted the five accounting segments of Leasing, Property Sales, Management, Facility Operations, and Other from fiscal 2023. Furthermore, revenues and profits generated by individual projects are classified into these segments and can be allocated to a single segment or multiple segments.

Fiscal 2023 results

Note: Totals might not add up to 100% due to rounding.

Revenue from Operations (consolidated)
¥2,383.2 billion

Operating Income (consolidated)
¥339.6 billion



Overview of Accounting Segments (Facility Operations segment established from fiscal 2023)

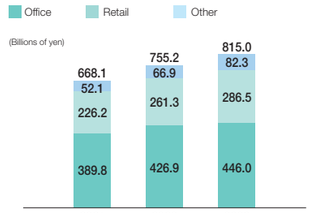
Leasing

Includes revenue gained from lessees, including tenants from the leasing of real estate.

Sub-Segments: Office | Retail | Other

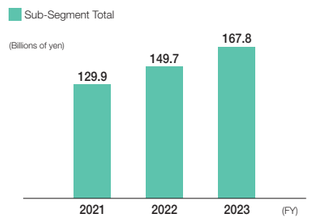
Revenue from Operations by Segment and Sub-Segment Breakdown

Note: Fiscal 2022 results are after the new segment reclassification.



Operating Income by Segment and Sub-Segment Breakdown

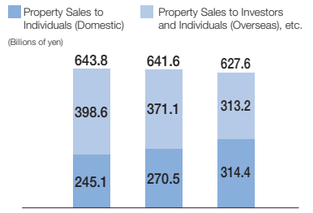
Note: Fiscal 2022 results are after the new segment reclassification.

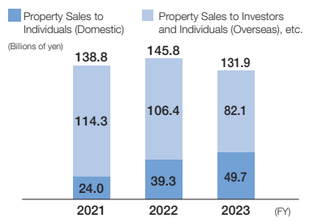


Property Sales

Includes revenue gained from real estate property sales to individuals and investors.

Sub-Segments: Property Sales to Individuals (Domestic) | Property Sales to Investors and Individuals (Overseas), etc.

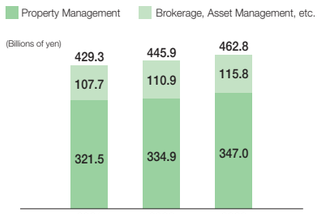


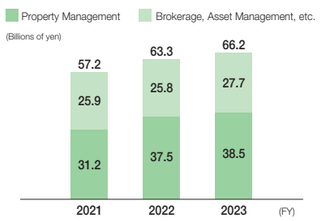


Management

Includes revenue from fees gained through the management and operation of real estate, brokering deals, and other sources.

Sub-Segments: Property Management | Brokerage, Asset Management, etc.

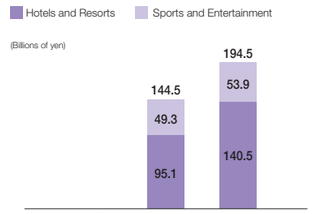


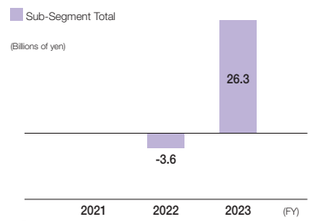


Facility Operations

Includes revenue gained from facility operations, including hotels, resorts, and Tokyo Dome City.

Sub-Segments: Hotels and Resorts | Sports/Entertainment



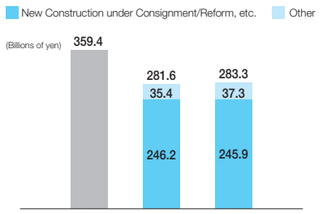


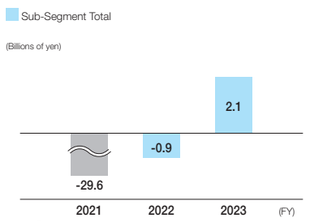
* FY2023: Newly established segments; FY2022: Data after reclassification.

Other

Includes revenue gained from the new construction of wooden housing under consignment and the renovation business.

Sub-Segments: New Construction under Consignment/Reform etc. | Other





Note: From fiscal 2022 onward, figures are after the reclassification of business segments due to the establishment of the new Facility Operations segment; fiscal 2021 data is prior to reclassification.

Main Segment for Recording Revenue for Each Asset Class

✓ : Category which is a main segment for recording revenue

Note: The categories shown here are to give an idea of the segments for recording revenues and profits, however, the actual details might differ.

Main Asset Classes			Office	Retail	Other	To Individuals: Domestic	To Individuals: Overseas	To Investors	Property Management	Brokerage: To Corporations	Brokerage: To Individuals	Asset Management	Hotels and Resorts	Sports/Entertainment	New Construction under Consignment/Reform, etc.
Office Buildings		P.115	✓					✓	✓	✓		✓			
Retail Facilities		P.117		✓				✓	✓			✓			
Logistics Facilities		P.119			✓			✓	✓			✓			
Housing	Condominiums	P.121				✓	✓	✓	✓	✓	✓	✓			
	Detached Housing	P.121				✓					✓				✓
Hotels and Resorts		P.123											✓		
Sports and Entertainment		P.125												✓	