Investor Relations Activities

Engagement Policy

Basic Approach

In an attempt to realize sustainable growth and enhance corporate value over the medium to long term, Mitsui Fudosan proactively engages in constructive dialogue with shareholders in an effort to further enhance corporate value. We also make an effort to build long-term relationships of trust through the accurate disclosure of information and constructive dialogue with shareholders and investors.

Constructive Dialogue System Improvement and Engagement Policy

The Investor Relations Department is the point of contact with regard to the promotion of constructive dialogue with shareholders, which is supervised by the managing director in charge.

Furthermore, in addition to complete information disclosure trusted by shareholders, each relevant department exchanges information appropriately. If necessary, the details of dialogue with shareholders are shared with senior management, directors including outside directors, and auditors, and provided as feedback during management meetings and to the Board of Directors as appropriate.

Major IR Activities

Shareholders' Meeting

	Fiscal 2021 results	Fiscal 2022 results	Fiscal 2023 results
Total no. of shareholders (as of March 31)	38,787	53,464	64,064
Percentage of agenda items resolved	100%	100%	100%

Shareholders' Meeting

Track Record of Dialogue with Shareholders and Investors

Activity details	Fiscal 2021 results	Fiscal 2022 results	Fiscal 2023 results
Individual meetings for institutional investors	290	320	382
Financial results briefings for investors and analysts	6	6	6
Small meetings with the president*1	2	2	4
Individual business briefings and property tours	4	21	16
Overseas road shows*2	0	0	1
Briefings for individual investors*3	0	0	1

*1 Each sell- and buy-side meeting is counted separately.
*2 To prevent the spread of COVID-19, these activities were not implemented from November 2019 to fiscal 2022.
*3 To prevent the spread of COVID-19, these activities were not implemented from January 2020 to fiscal 2022.

Financial results briefing for investors and analysts

Major IR News

- April 2023 Takashi Ueda appointed President and Chief Executive Officer (Representative)
- March 2024 Stock split and establishment of a new shareholder benefit plan
- April 2024 Formulation of the Mitsui Fudosan Group's New Long-Term Vision & INNOVATION 2030
- June 2024 Director's term of office revised from two years to one year, one additional outside director appointed to the Board of Directors