

Our Philosophy

GROUP DNA

- The spirit that has been passed down to us -

The meaning of X



To generate new value through cooperation, coexistence and co-creation, we forge ahead, innovating.

Mitsui Fudosan's Value Creation

GROUP MISSION - The MISSION that we wish to fulfill -

& EARTH

With nature, sharing the future

& INNOVATION

With creativity, sharing the brilliance

& PEOPLE

With people, sharing the inspiration

Corporate Message

The message summarizes Our Philosophy and indicates the direction in which the Group is moving

Transforming the city Transforming the future

What the Mitsui Fudosan Group creates cannot be measured. For instance, moments when people with diverse views meet and mingle,

inspiring visions for a better world. Or the moments when, in the course of an ordinary day, our hearts beat a little faster. We provide opportunities and communities for people to co-exist. Buildings and city centers take their shape from there.

Since our founding, we have been pathfinders, inspired by our enterprising nature and human-centric ideas. Deploying our credo, dream, vision, reality, that we embrace to the fullest with unrivaled passion, we will remain the "&" that connects people, nature and industry, towards a bright future.

Mitsui Fudosan's DNA and the "&" Logo Principles

The roots of the Mitsui Fudosan Group date back to 1673, when Takatoshi Mitsui founded Mitsui Echigo-ya Draper's Shop (Echiqo-va) in the Nihonbashi District of old Edo. Introducing the innovative business concept of "cash only and fixed, low prices," Echigo-ya enjoyed dramatic growth as kimonos became affordable to people from all walks of life. The shop achieved considerable success on the back of its enterprising spirit and customer orientation that were reflected in a variety of initiatives, including the sale of ready-to-wear products for cash, the diversification of fabrics, and marketing that incorporated the latest trends. Over the ensuing period, Echigo-ya evolved into Mitsui Gomei Kaisha and that company's real estate operations spun off to form Mitsui Fudosan Co., Ltd. in 1941.



1673

Nihonbashi during the Edo period/The Echigo-ya in Surugacho on New Year's Day, a woodblock print by Kiyonaga Torii (The Mitsui Memorial Museum collection)

2025



Inheriting the DNA of Echigo-ya, most notably its "spirit of enterprise" and "customer orientation," the Mitsui Fudosan Group has identified paradigm shifts in society and the economy in each era as opportunities for growth while consistently creating new value by bringing together diverse knowledge and values. These opportunities have enabled the Group to engage in a variety of activities, including the supply and development of reclaimed land for factory sites along bayside areas to strengthen Japan's standing as an industrial and trading nation, the construction of Japan's first skyscraper (the Kasumigaseki Building), and the launch of real estate securitization as an industry pioneer. Guided by the "&" Logo Principles that prioritize coexistence with an emphasis on "&" as opposed to "or," we will work diligently to create further value by coexisting in harmony with society and linking diverse values while realizing a sustainable society as a company that has addressed customers' needs through the ages.

Value Creation Process

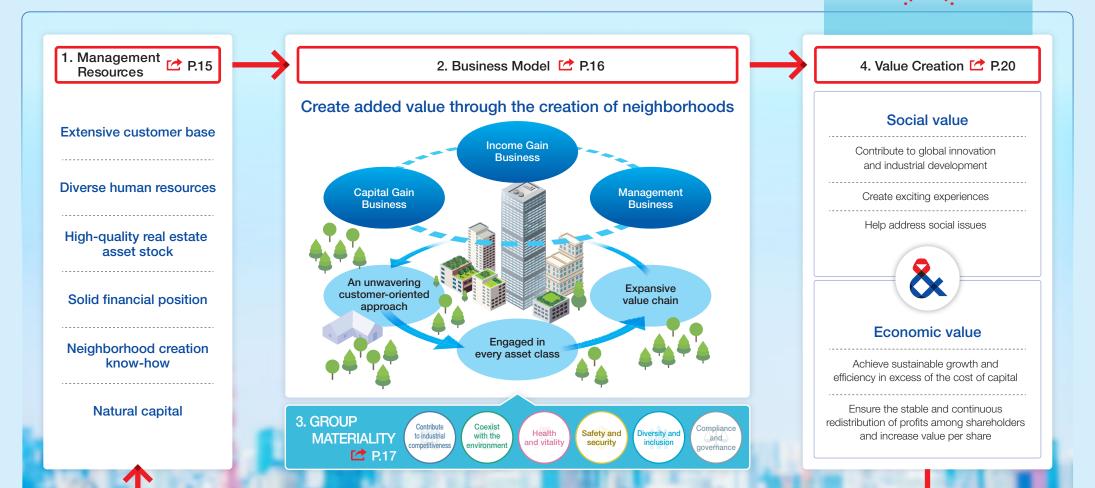
Vision

Contribute to the creation of added value for society as an industry developer

Mitsui Fudosan's Value Creation

Corporate Message

Transforming the city
Transforming the future



Value Creation Process

1. Management Resources

Since its founding, the Mitsui Fudosan Group has steadily accumulated a robust pool of management resources through the creation of neighborhoods. These resources underoin the Group's efforts to contribute to the creation of added value for society as an industry developer, a key tenet of its long-term vision.

Extensive customer base (as of the end of fiscal 2024)

PP.89-103

The Mitsui Fudosan Group is working diligently to maximize use of the vast number of places in each of its businesses and communities cultivated with a wide variety of customers. At the same time, we are establishing a unique Mitsui Fudosan Group network by unifying the customer base.

- ▶ Office tenants: Approx. 3,000 companies
- Number of Mitsui Fudosan Group service members*2: Approx. 16,800,000
- Retail facility Approx. 2,500 companies
 - *1 As of April 1, 2025 *2 As of the end of July 2025

Diverse human resources (as of the end of fiscal 2024)

PP.48-55

Serving as the driving force that propels the continuous creation of new value, the Mitsui Fudosan Group is working to ensure that its human resources with diverse values, talents, and lifestyles can achieve their full potential.

- Group headcount:
- 26,630
- ▶ Ratio of female employees*3:
- 44.5%

- Ratio of regular employee mid-career hires*4:
- 25.6%

*3 Non-consolidated, as of April 1, 2025 *4 As of April 1, 2025

High-quality real estate asset stock (as of the end of fiscal 2024)



P.16

A high-quality asset portfolio in Japan and overseas: The Mitsui Fudosan Group boasts high-quality real estate stock that generates high added value across all asset classes, including the TOKYO MIDTOWN, LaLaport, and Mitsui Garden Hotel property brands.

- ▶ Rental properties: Approx. ¥3.8 trillion
- Unrealized gain on real estate for rent: Approx. ¥3.6 trillion

- Real property
- Approx. ¥2.5 trillion

Solid financial position (as of the end of fiscal 2024)

PP.44-46

The Group's neighborhood creation-oriented businesses are characterized by their heavy long-term use of the balance sheet. With this in mind, we are building and maintaining a solid financial position through the proper procurement of funds and financial leverage control in a bid to ensure stable business continuity.

- D/F ratio:
- **1.40** times
- Ratio of long-term debt (excl. non-recourse):
- 90.8%

- Unused
- ¥400.0 billion

Neighborhood creation know-how

As Japan's paramount industry developer, the Mitsui Fudosan Group handles all types of assets and possesses the know-how to promote mixed-use neighborhood creation while generating diverse earnings.

The creation of neighborhoods that integrate intangible (services) and tangible (real estate) and meet the various working, living, enjoying, and relaxing needs of people.

Natural capital

PP:111-114

The Mitsui Fudosan Group is committed to the conservation and sustainable use of the natural capital that is essential for economic as well as social growth and supports not only the Group but also people's lives and businesses.

All environmental resources that support people's lives and businesses

Value Creation Process

2. Business Model for Realizing Sustainable Growth

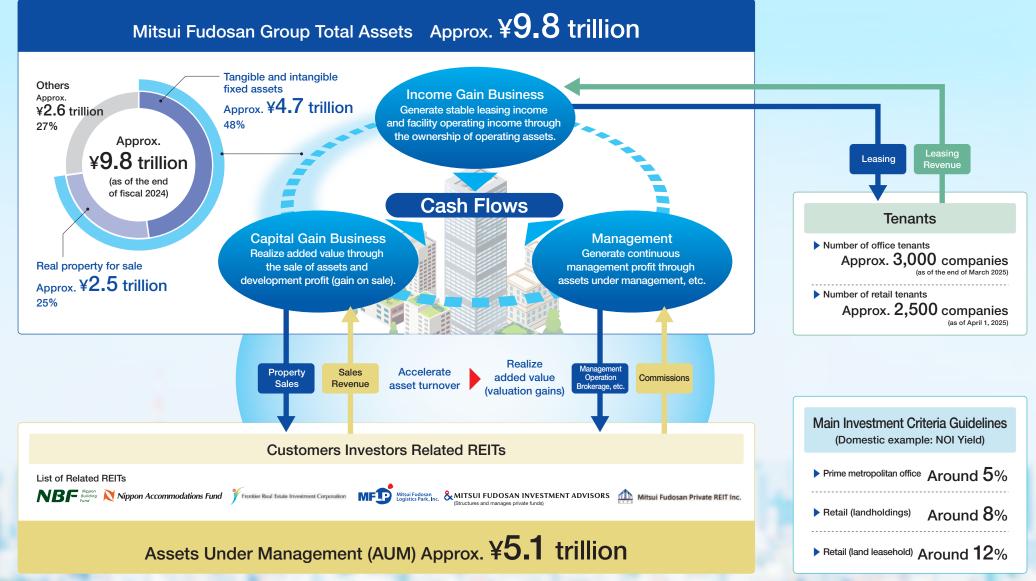
Maximize profits through an optimal and flexible combination of real estate "Income Gain Business," "Capital Gain Business," and "Management."

For more details

Please also refer to the second initiative,

"strengthen development profitability—realize added value," of the first path under the long-term vision & INNOVATION 2030.





Value Creation Process

3. Mitsui Fudosan Group Materiality

Mitsui Fudosan's Value Creation

Guided by the meaning of "&" "to generate new value through cooperation, coexistence, and co-creation, we forge ahead innovating," Mitsui Fudosan is working toward the "creation of social value" and the "creation of economic value" as two wheels of a cart. In order to link the creation of social value to the creation of economic value, and to then ensure that the economic value created leads to even greater social value, we identified Group Materiality as a priority issue. Moving forward, we will contribute to sustainability by addressing this issue through our core business.



Value Creation Process ... 3. Mitsui Fudosan Group Materiality

For more details

https://www.mitsuifudosan.co.jp/english/esg_csr/approach/materiality/

Materiality Identification Process

Mitsui Fudosan has clarified its thoughts on six materialities, including the identification of social issues, that reflect the perspectives of various stakeholders.

Identify social issues

Identify issues related to the real estate industry based on such factors as social concerns specified by various means, including laws and regulations, international standards, and evaluation organizations, and organize into 24 categories.



Undertake an assessment of materiality from a social perspective

Undertake an assessment and rank materiality from the perspectives of the Group's stakeholders (including customers, employees, shareholders, public authorities, NGOs, external evaluation organizations).



Undertake an assessment of materiality from the Company's perspective

Undertake an assessment and rank materiality from the Group's perspective (the impact on and contribution to the Group) taking into consideration such factors as the external environment in which the Group operates and the Group's strengths.

Identify important issue items

- Map each issue with the STEP 2 assessment as the vertical axis and the STEP 3 assessment as the horizontal axis.
- Identify the "18 important categories" that the Group should specifically address, taking into consideration both the social and Company's perspectives.



Materiality Identification

Classify important social issues into 18 categories, engage in deliberations during Executive Management Committee meetings headed by the Chief Executive Officer and Board of Directors meetings headed by the Chairman, and identify Materiality.

Opinions from External Stakeholders (Experts)

We received the candid opinions of experts with diverse backgrounds and expertise on identifying materiality, which were reflected in the materiality identification process (pages 17-18).

Tomonari Yashiro President, Tokyo City University

Katsuhiko Kokubu Professor at the Graduate School of Business Administration, Kobe University

Value Creation Process ... 3. Mitsui Fudosan Group Materiality

Indicators and Targets by Materiality

Mitsui Fudosan's Value Creation

- *1 Quantitative KPIs on a non-consolidated basis.
- *2 Anticipated disclosure in the Sustainability and other reports.
- *3 Work toward exceeding the legal employment rate (2.5% as of April 2024, increasing to 2.7% from July 2026).

Materiality	Evaluation indicator	Period	Numerical target	Progress in fiscal 2024
Contribute to industrial competitiveness	Strengthen industrial competitiveness Initiatives that contribute to the creation of added value for society by supporting people's daily lives and diverse corporate activities New area expansion Initiatives that contribute to the creation of new industries by further developing the industry creation platform	Ann	ual disclosure of initiatives*²	Example of progress: Growth in the rental lab and office buildings businesses in the life sciences field.
	Progress of the Decarbonization Action Plan Expansion of green spaces, utilization of forests Initiatives to increase greenery in the urban core through development and to regenerate Japan's forests	Annual disclosure of initiatives*2		Example of progress: Increase in natural capital in Nihonbashi.
	CO ₂ and other emission reduction rate (1,000 t-CO ₂)		·	Three-year average -0.7% (Comparison between
	<u> </u>		•	, , , , , , , , , , , , , , , , , , ,
Coexist with the environment	Proportion of electric power used in business activities derived from renewable energy (RE100)	FY2050	100%	35.5% (+23.9%pt YoY)
	New building external environment certification acquisition rate Note: Limited to rental properties, including office buildings, retail facilities, logistics facilities, as well as hotel and resort facilities.	Annual	100%	100%
	Energy consumption per base unit (kl/m² per year)	Annual	1% reduction annually	Down 1.7% (YoY)
Health and vitality*1	Clean/industrial water use per base unit (m³/m² per year)	Annual	Less than the previous fiscal year	Up 0.1% (YoY)
	General waste emissions per base unit (t/m² per year)	Annual	Less than the previous fiscal year	No change
	Industrial waste emissions per base unit (t/m² per year)	Annual	Less than the previous fiscal year	Down 6.3% (YoY)
	Waste recycling ratio (at Mitsui Fudosan FY2030 90% Co., Ltd. headquarters)	FY2030	90%	78.8% (+0.6%pt YoY)
the environment	Improvement in experiential value Initiatives to create neighborhood that people want to visit by delivering exciting experiences Realize a society of wellbeing Initiatives to realize a society brimming with vitality where workers and visitors are in excellent health	Annual disclosure of initiatives*2		Example of progress: Successful efforts to realize synergies between retail facilities and the power of sports and entertainment in the Minami-Funabashi area.
	Number of paid leave days taken	Annual	14 days annually	15.7 days
	Health checkup and screening rate	Annual disclosure of initiatives*2 Annual disclosure of initiatives*2 Annual disclosure of initiatives*2 Example of progress: Growth in the rental lab a office buildings businesses in the life sciences field of progress: Increase in natural capital Nihonbashi. Example of progress: Increase in natural capital Nihonbashi. FY2030 40% decrease compared with FY2019 FY2050 Virtually zero fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2020 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fiscal 2022 to fiscal 2024 and fiscal 2018 to fiscal 2022 to fi	100%	
Safety and security	Safety and security Continuous efforts from both the hard (real estate) and soft (services) perspectives and initiatives to realize a safe and secure society	Ann	ual disclosure of initiatives*2	Example of progress: Positive steps to implement safety and security measures in the Nihonbashi and Yaesu areas.
	Conduct disaster drills including tenant companies	Annual	2 times	2 times
	Realize an inclusive society Initiatives to realize a society in which all people can maximize their abilities and play an active role	Annual disclosure of initiatives*2		Example of progress: Progress in shaping human capital that is capable of carrying out complex projects based on the One-Team organizational structure.
	Improvement of employee engagement	Annual	80% or higher	92%
	Training time per employee	Annual	Last year's level	32.2 hours (+3.8 hours YoY)
	Training expenses per employee	Annual	Last year's level	¥134,000 (+¥2,000 YoY)
	Women in management positions ratio			10.2%
	Ratio of female hires			41.2%
	Employment rate of people with disabilities			
	Percentage of male employees taking childcare leave		•	
	Return rate from childcare leave			
Compliance	Compliance training implementation participation rate			
and governance	Implementation and enhancement of human rights due diligence			
		1	- 1111144441	

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P.101

PP.62-66

Value Creation Process

4. Value Creation Achievements

The Mitsui Fudosan Group has positioned efforts to contribute to the creation of added value for society as an industry developer as a key tenet of its long-term vision. In addition to creating social and economic value, we will link both to the sustainable growth of the Group and increased corporate value.

Economic value

Achieve sustainable growth and efficiency in excess of the cost of capital

Ensure the stable and continuous redistribution of profits among shareholders and increase value per share



Social value

Contribute to global innovation and industrial development

Accelerate efforts to generate innovation and develop new industries by bringing together the wisdom of various people and companies through the provision of places and communities.

Create exciting experiences

Create attractive neighborhoods to help realize a vibrant society where people's hearts are overflowing with excitement.

Help address social issues

- Create wide-ranging added value through innovation and the creation of neighborhoods where people can work, live, enjoy, and visit.
- Help build a sustainable society on a global scale by coexisting with the environment and contributing to such efforts as addressing climate change.

Initiatives

- Build on the Group's track record in Japan and the United States and expand the rental lab and office buildings businesses to the United Kingdom
- Establish the general incorporated association, RISE-A, as an open platform to revitalize the semiconductor industry
- Further expand the stadium and arena business: LaLa arena TOKYO-BAY and Nagoya Arena (tentative name)
- Accelerate the pace of collaboration between retail facilities and sports and entertainment businesses
- Begin disclosing information based on the recommendations of the Taskforce on Nature-related Financial Disclosures
 (TNFD) from fiscal 2025
- Formulate the Declaration of Coexistence with the Environment in Neighborhood Creation, & EARTH for Nature

Stakeholders' Expectations and Interest

Guided by the "&" Logo Principles that are based on the concept "to generate new value with society through cooperation, coexistence and co-creation, we forge ahead, innovating," the Mitsui Fudosan Group is committed to balancing the need to resolve social issues while securing sustainable growth by addressing the expectations and concerns of stakeholders and creating value together.



Provide shareholder returns that exceed the cost of

Mitsui Fudosan's Value Creation

- Strengthen sustainability management
- Upgrade and expand information disclosure, promote earnest dialogue



- Engage in fair and transparent transactions
- Build and maintain constructive relationships based on co-existence and co-prosperity
- Comply with statutory requirements and social norms



- Promote urban development that is consistent with public policies
- Actively contribute to the sustainable creation of neighborhoods and environmental policies





customers

- Provide high-quality and reliable assets and intangible
- Respond flexibly and earnestly to diverse needs
- Create value together based on long-term relationships of trust



- Put in place an organizational structure and systems that allow diverse human resources to maximize their abilities
- Promote fair evaluation systems and continuously provide opportunities for growth
- **Employees**
- Put in place a comfortable and rewarding workplace environment



- Solve social issues through neighborhood creation
- Create spaces where people can relax, enjoy themselves, and feel safe

Society

Examples of Dealings with Stakeholders

Shareholders and Investors



Financial results briefings



IR seminars for individual investors

Customers



Networking events

Employees



Visits to each department by the president

Local Communities



Participation in the cleaning of Nihonbashi Bridge

Expansion of overseas business areas

A History of Value Creation Unceasing Challenge in Our DNA

The Mitsui Fudosan Group's history can be seen as one that, in step with the development of Japan's economy and society, has created new value by innovating its business in ways that meet the demands of the times and the voices of customers.



1941 (Founding) – Business foundation established during a period of rapid economic growth



Moved to diversify management to achieve stable growth



Leveraged the Group's comprehensive strengths to realize "affluent lifestyles"

Creation of new value Late 1950s –

Contributed to infrastructure development in the Tokyo metropolitan area through land reclamation projects



Keiyo Rinkai reclamation project

1968

Created new urban spaces during the period of rapid economic growth



Japan's first skyscraper Kasumigaseki Building

1981

Proposed new lifestyles through Japan's largest retail facility



A forerunner in shopping centers LaLaport TOKYO-BAY

Expansion of asset classes



01929

Construction of Mitsui Main Building completed



\$1968

Construction of Kasumigaseki Building completed

1968

Construction of Yurigaoka Garden Mansion completed

Construction of Mita Tsunamachi Park Mansion completed



1981

LaLaport TOKYO-BAY opens for business



1984

Mitsui Garden Hotel Osaka Yodoyabashi opens for business



01973

Mitsui Fudosan (USA) established

01984

HALEKULANI (Hawaii) opens for business

• 1986

Acquisition of 1251 Avenue of the Americas (New York)



• 1972

Establishment of TID Pte Ltd., a joint venture with Hong Leong Group in Singapore



A History of Value Creation Unceasing Challenge in Our DNA

Business direction

1990 –

Rebuilt business during the period of deflation following the collapse of Japan's economic bubble



2000 -

Asset deflation convergence and advancing neighborhood creation



2010 -

Advanced mixed-use neighborhood creation amid market maturity



2020 -

Contributed to the creation of added value for society as an industry developer

Creation of new value

Mitsui Fudosan's Value Creation

1993

Undertook waterfront developments that led the way to resolving housing issues in the city center



A forerunner in Tokyo Bay area tower condominium buildings Okawabata River City 21, West Block

2001

Promoting of urban revitalization through a sound and open new real estate market



Japan's first corporation listed on the J-REIT Nippon Building Fund Inc.

2007

Enhancing Tokyo's Competitiveness as an International City



Mixed-use type neighborhood creation TOKYO MIDTOWN

Expansion of asset classes









Leveraging Our Strengths to Create Mixed-Use Neighborhoods Fusing an Array of Functions





2004 - Nihonbashi Revitalization Plan begins



2007 TOKYO MIDTOWN opens for business



2014 Kashiwa-no-ha Smart City opens for business



2018 TOKYO MIDTOWN HIBIYA opens for business



2023 TOKYO MIDTOWN YAESU opens for business



Fudosan

Logistics

Park Yashio

completed

02020

Included TOKYO DOME CORPORATION in the scope of the Company's consolidation



Hudson Yards

02013

Branch

San Francisco

established

Expansion of overseas business areas







Mitsui Fudosan (U.K.) Ltd. established

02005

Establishment of the Shanghai Representative Office in China

2013

Participation in housing business in Southeast Asia

02016

MITSUI OUTLET PARK Linkou opens for business in Taiwan

02020

Construction of RMZ Ecoworld 30 started in India



For details of the Group's current status refer to P.25



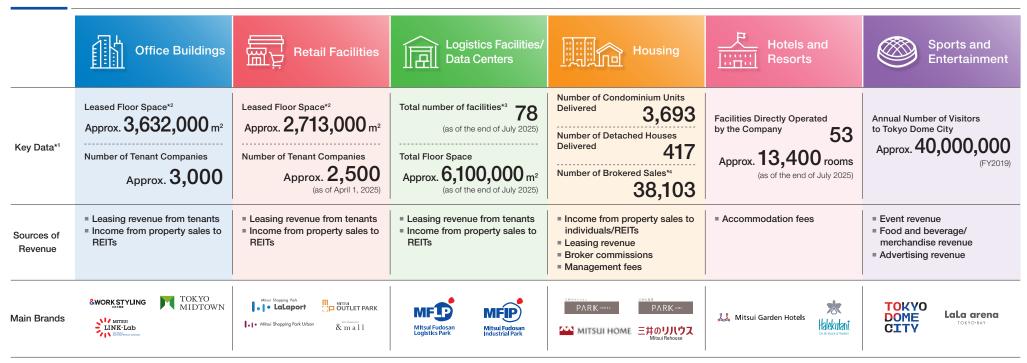
For details of the Group's current status refer to P.24

Mitsui Fudosan Co., Ltd. INTEGRATED REPORT 2025 Mitsui Fudosan's Value Creation Value Creation Strategy Infrastructure That Supports the Strategy Strategies by Business Segment Appendix 24

Current Status of the Mitsui Fudosan Group —Diverse Asset Classes—

As a Group of leading comprehensive real estate companies in Japan, the Mitsui Fudosan Group is developing a real estate business based on diverse asset classes.

Major Asset Classes



^{*1} Values without a noted time are as of the end of fiscal 2024. *2 Includes subleased floor space. *3 Includes existing facilities and facilities under development. *4 Number of Mitsui Fudosan Realty Group brokered sales prior to eliminations.

Asset Classes by Type



Note: Totals might not add up to 100% due to rounding

Mitsui Fudosan Co., Ltd. INTEGRATED REPORT 2025 Mitsui Fudosan's Value Creation Value Creation Strategy Infrastructure That Supports the Strategy Strategies by Business Segment Appendix 25

Current Status of the Mitsui Fudosan Group —Global Expansion—

Extending beyond Japan, the Mitsui Fudosan Group is also expanding its business overseas through the careful selection of asset classes matched to such factors as the economic circumstances and urban conditions of the areas it enters.

The Company's Overseas Assets



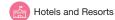
u.s. **66**%





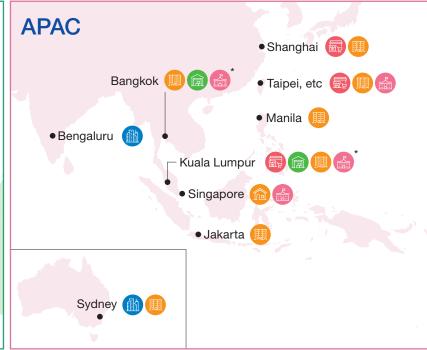


Rental Housing









* Includes serviced apartment buildings

Assets by Area

Mitsui Fudosan Group
Total Assets
Approx. **¥9.8 trillion**(as of the end of fiscal 2024)

Overseas 31.7% (Approx. ¥3.1 trillion)

Domestic 68.3% (Approx. ¥6.7 trillion)

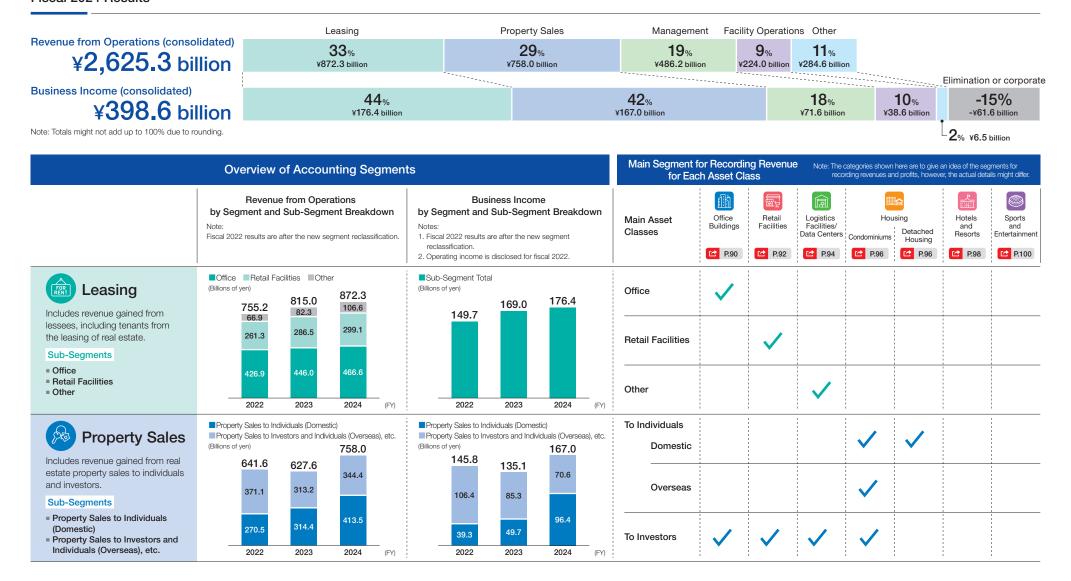
U.K. **11**%

APAC 23%

The Mitsui Fudosan Group's Businesses at a Glance

The Mitsui Fudosan Group's main business activities are implemented through its leasing business, property sales business, management business, and facility operations business. In line with this structure, we have adopted the five accounting segments of Leasing, Property Sales, Management, Facility Operations, and Other from fiscal 2023. Furthermore, revenues and profits generated by individual projects are classified into these segments and can be allocated to a single segment or multiple segments.

Fiscal 2024 Results



The Mitsui Fudosan Group's Businesses at a Glance



Mitsui Fudosan's Value Creation

Expanding Our Corporate Value

We will expand our corporate value by improving the Group's growth potential while reducing the cost of capital, and by working to create value based on social value and economic value.

The Corporate Value of the Mitsui Fudosan Group

Key components

Message from the CEO

P.2

Our Philosophy

P.13

Mitsui Fudosan's DNA and the & Logo Principles

P.13

Value Creation Based on Social Value and Economic Value



We will generate steady cash flows by creating value unique to the Mitsui Fudosan Group through the promotion of "& INNOVATION 2030."

- Contribute to global innovation and industrial development
- Create exciting experiences
- Help address social issues

Key components

Mitsui Fudosan Group P.17 Materiality Sustainability Strategy P.59 Responding P.61 to Climate Change

P.111 Biodiversity Conservation



- Achieve sustainable growth and efficiency in excess of the cost of capital
- Ensure the stable and continuous redistribution of profits among shareholders and increase value per share

Key components

Business Model P.16 for Realizing Sustainable Growth P.34 Decouple from the Market TOPICS: Past, Present, and Future Initiatives P.37

Designed to Enhance the Value of Nihonbashi

Message from the CFO

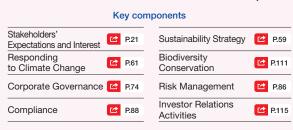
Strategies by Business Segment P.89

P.40

Cost of Capital



We will link efforts to enhance the Company's sustainability through measures aimed at addressing ESG concerns and dialogue with stakeholders to reductions in the cost of capital.



Growth Potential



We will improve our growth potential by promoting further core business growth and carrying out new strategies that lead to value creation.

Key components

Сι	urrent Status of the Mitsui Fudosan Group		P.24
Н	uman Resources Strategy	世	P.48
Di	gital Transformation Strategy	世	P.56
St	rategies by Business Segment	世	P.89