# Summary of Consolidated Financial Results For the Year Ended March 31, 2013 (Based on Japanese GAAP) 

May 9, 2013

Company name:
Stock exchange listing:

Stock code:
URL:
Representative:
Title:
Name:

Mitsui Fudosan Co., Ltd
Tokyo Stock Exchange, First Section
Osaka Securities Exchange, First Section 8801
http://www.mitsuifudosan.co.jp/english/

President and Chief Executive Officer
Masanobu Komoda

Date of Ordinary General Shareholders’ Meeting (Scheduled)
Submission Date of Securities Report (Scheduled)
Date for Commencement of Dividend Payments (Scheduled)
Preparation of Explanatory Materials for Financial Results:
Information Meetings Arranged Related to Financial Results:

June 27, 2013
June 27, 2013
June 28, 2013
Yes
Yes (for institutional investors and analysts, in Japanese)
(Yen in millions, rounded down)

1. Consolidated Financial Results for the Year Ended March 2013 (April 1, 2012 - March 31, 2013) (1) Consolidated Result of Operations

|  | (\% figures denote year-on-year change) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Revenue from Operations |  | Operating Income |  | Ordinary Income |  | Net Income |  |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% |
| Year Ended March 31, 2013 | 1,445,644 | 8.0 | 148,184 | 17.6 | 123,066 | 20.1 | 59,451 | 18.6 |
| Year Ended March 31, 2012 | 1,338,102 | (4.8) | 126,038 | 5.0 | 102,509 | 6.6 | 50,129 | 0.4 |

Note: Comprehensive Income: ¥127,366 million (63.2\%) (Year ended March 31, 2013);
$¥ 78,045$ million (139.6\%) (Year ended March 31, 2012)

|  | Net Income <br> per Share | Diluted Net <br> Income <br> per Share | Return on <br> Equity (ROE) | Ordinary <br> Income/Total <br> Assets (ROA) | Operating <br> Margin |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Yen | Yen | $\%$ | $\%$ | $\%$ |
| Year Ended March 31, 2013 | 67.69 | 67.65 | 5.3 | 2.8 | 10.3 |
| Year Ended March 31, 2012 | 57.07 | 57.04 | 4.8 | 2.7 | 9.4 |

(Reference) Equity in Net Income of Affiliated Companies: $¥ 2,850$ million (at March 31, 2013); ¥3,701 million (at March 31, 2012)

## (2) Consolidated Financial Position

|  | Total Assets | Net Assets | Equity Ratio | Net Assets <br> Per Share |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| At March 31, 2013 | $4,390,074$ | $1,233,081$ | 26.9 | $1,344.93$ |
| At March 31, 2012 | $3,868,411$ | $1,100,407$ | 27.9 | $1,227.54$ |

(Reference) Shareholders’ Equity: $¥ 1,181,174$ million (at March 31, 2013); ¥1,078,182 million (at March 31, 2012)

## (3) Consolidated Cash Flows

|  | Cash Flows from <br> Operating <br> Activities | Cash Flows from <br> Investing <br> Activities | Cash Flows from <br> Financing <br> Activities | Cash and Cash <br> Equivalents at <br> Year End |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| Year Ended March 31, 2013 | 99,684 | $(71,132)$ | $(7,944)$ | 101,588 |
| Year Ended March 31, 2012 | 148,161 | $(124,353)$ | $(18,649)$ | 61,726 |

## 2. Cash Dividends

|  | Cash Dividends per Share |  |  |  |  | Total Dividends | Payout Ratio | Dividend <br> on <br> Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st <br> Quarter | 2nd Quarter | 3rd <br> Quarter | Full <br> Year | Total |  |  |  |
|  | Yen | Yen | Yen | Yen | Yen | Millions of yen | \% | \% |
| Year Ended March 31, 2012 | - | 11.00 | - | 11.00 | 22.00 | 19,323 | 38.5 | 1.8 |
| Year Ended March 31, 2013 | - | 11.00 | - | 11.00 | 22.00 | 19,322 | 32.5 | 1.7 |
| Year Ending March 31, 2014 (Plan) | - | 11.00 | - | 11.00 | 22.00 |  | 29.7 |  |

3. Forecast for the Year Ending March 31, 2014 (April 1, 2013 - March 31, 2014)

|  | Revenue from Operations |  | Operating Income |  | Ordinary Income |  | Net Income |  | Net Income per Share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Yen |
| Full year | 1,530,000 | 5.8 | 160,000 | 8.0 | 132,000 | 7.3 | 65,000 | 9.3 | 74.01 |

## 4. Notes

(1) Significant changes in subsidiaries (or changes in designated subsidiaries to influence the scope of consolidation) during the scope of consolidation of this quarter: Yes
$\begin{array}{lll}\text { New: } & 2 & \text { (Company name: } \\ & \text { Aomi Q-lot Special Purpose Company, G-six Special Purpose Company) } \\ \text { Excluded: } & -\quad \text { (Company name: } & -\quad \text { ) }\end{array}$
(2) Changes in accounting policies, changes in accounting estimates and restatements:
( i ) Changes due to revisions to accounting principles, etc.: Yes
( ii ) Changes in accounting principles other than (i ): Yes
(iii) Changes in accounting estimates: Yes
(iv) Restatements: No
(3) Number of outstanding shares (common stocks)
( i ) Number of shares outstanding at term-end (including treasury stocks)
Year ended March 31, 2013: 881,424,727 shares
Year ended March 31, 2012: 881,424,727 shares
( ii ) Number of treasury stock at term-end
Year ended March 31, 2013: 3,179,938 shares
Year ended March 31, 2012: 3,098,596 shares
(iii) Average number of shares during the period

Year ended March 31, 2013: 878,292,665 shares
Year ended March 31, 2012: 878,314,864 shares

* Implementation status of auditing procedure

This Summary of Consolidated Financial Results is not subject to the review processes under the Financial Products and Exchange Law. At the time of this document's release, review of the financial statements under the Financial Products and Exchange Law had not been completed.

## * Appropriate use of business forecasts; other special items

Business forecasts contained in this report and FACT BOOK are based on information available to the Company on the date of this report's announcement and on assumptions pertaining to uncertain factors that may affect the Company's future results. Due to unforeseen circumstances, however, actual results may differ significantly from such forecasts. For more information about the Company's business forecasts, please refer to FACT BOOK. http://www.mitsuifudosan.co.jp/english/corporate/ir/library/factbook/index.html

