

# Summary of Consolidated Financial Results For the Nine Months Ended December 31, 2019 (Based on Japanese GAAP)

February 7, 2020

Company name: Mitsui Fudosan Co., Ltd  
 Stock exchange listing: Tokyo Stock Exchange, First Section  
 Stock code: 8801  
 URL: <https://www.mitsuifudosan.co.jp/english/>  
 Representative:  
 Title: President and Chief Executive Officer  
 Name: Masanobu Komoda  
 Date of release of quarterly securities report: February 13, 2020  
 Starting date of dividend payments: -  
 Preparation of explanatory materials for quarterly financial results: Yes  
 Information meetings arranged related to quarterly financial results: Yes (for institutional investors and analysts, in Japanese)

(Yen in millions, rounded down)

## 1. Consolidated Financial Results for the Nine Months Ended December 31, 2019 (April 1, 2019 – December 31, 2019)

### (1) Consolidated Result of Operations (year-to-date)

(% figures denote year-on-year change)

	Revenue from Operations		Operating Income		Ordinary Income		Profit Attributable to Owners of Parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine Months Ended December 31, 2019	1,295,461	4.1	170,338	8.9	156,627	2.7	102,294	0.1
Nine Months Ended December 31, 2018	1,244,009	12.9	156,353	15.0	152,536	25.8	102,240	41.9

Note: Comprehensive Income: ¥ 152,991 million (44.8%) (Nine Months Ended December 31, 2019);  
 ¥ 105,669 million (-40.7%) (Nine Months Ended December 31, 2018)

	Earnings per Share	Diluted Earnings per Share
	Yen	Yen
Nine Months Ended December 31, 2019	104.67	104.59
Nine Months Ended December 31, 2018	103.76	103.69

### (2) Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio	Net Assets Per Share
	Millions of yen	Millions of yen	%	Yen
At December 31, 2019	7,299,963	2,514,753	33.3	2,493.53
At March 31, 2019	6,802,731	2,420,804	34.4	2,384.87

Reference: Shareholders' Equity ¥2,433,838 million (at December 31, 2019) ¥2,342,512 million (at March 31, 2019)

## 2. Cash Dividends

	Cash Dividends per Share				
	1st Quarter	2nd Quarter	3rd Quarter	Year-End	Total
	Yen	Yen	Yen	Yen	Yen
Year Ended March 31, 2019	—	20.00	—	24.00	44.00
Year Ending March 31, 2020	—	22.00	—		
Year Ending March 31, 2020 (Plan)				22.00	44.00

(Note) Changes from the latest released dividend forecasts: No

### 3. Forecast for the Year Ending March 31, 2020 (April 1, 2019 – March 31, 2020)

(% figures denote year-on-year change)

	Revenue from Operations		Operating Income		Ordinary Income		Profit Attributable to Owners of Parent		Earnings per Share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	2,013,000	8.2	280,000	6.8	259,000	1.9	192,000	13.8	196.58

(Note) Changes from the latest released performance forecasts: No

### 4. Notes

(1) Significant changes among subsidiaries during the period under review (Transfer of specific subsidiaries accompanying the change of scope of consolidation): No

New: - (Company name: - )  
 Excluded: - (Company name: - )

(2) Adoption of special accounting treatment in preparation of consolidated quarterly financial statements: Yes

(3) Changes in accounting policies; changes in accounting estimates; restatements:

- (i) Changes in accounting policies due to revisions to accounting standards, etc.: No
- (ii) Changes in accounting policies other than (i): No
- (iii) Changes in accounting estimates: No
- (iv) Restatements: No

(4) Number of outstanding shares (common stocks)

(i) Number of shares outstanding at term-end (including treasury stocks)  
 Nine Months Ended December 31, 2019: 979,250,227 shares  
 Year ended March 31, 2019: 991,424,727 shares

(ii) Number of treasury stock at term-end  
 Nine Months Ended December 31, 2019: 3,189,259 shares  
 Year ended March 31, 2019: 9,187,225 shares

(iii) Average number of shares during the period (cumulative figure for consolidated quarterly accounting period)  
 Nine Months Ended December 31, 2019: 977,290,880 shares  
 Nine Months Ended December 31, 2018: 985,363,818 shares

\* This Summary of Consolidated Financial Results is not subject to quarterly review procedures.

#### \* Appropriate use of business forecasts; other special items

Business forecasts contained in this report and FACT BOOK are based on information available to the Company on the date of this report's announcement and on assumptions pertaining to uncertain factors that may affect the Company's future results. Therefore, the Company has no intention to promise the accomplishment of the forecasts. Due to unforeseen circumstances, however, actual results may differ significantly from such forecasts. For more information about the Company's business forecasts, please refer to FACT BOOK.

<https://www.mitsui-fudosan.co.jp/english/corporate/ir/library/er/>