Summary of 1Q, FY2024 Financial Results: Consolidated Financial Summary



2025年3月期第1四半期決算の連結業績/Consolidated Financial Results for 1Q, FY2024

(1) 連結経営成績(累計)/Consolidated Result of Operations (year-to-date)

(%表示は対前期増減率/% figures denote year-on-year change)

	営業収益		営業利益		事業利益		経常利益		親会社株主に帰属する四半期純利益	
	Revenue from Operations		Operating Income Business Income		ne	Ordinary Income		Profit Attributable to Owners of Parent		
	百万円/Millions of Yen	%	百万円/Millions of Yen	%	百万円/Millions of Yen	%	百万円/Millions of Yen	%	百万円/Millions of Yen	%
1Q, FY2024	630,376	12.3	101,299	26.0	104,777	23.9	90,152	23.7	65,018	-24.3
1Q, FY2023	561,364	-2.7	80,410	4.3	84,574	-	72,859	-0.8	85,851	62.2

^{*}包括利益/Comprehensive Income 1Q, FY2024:89,186百万円/¥89,186 million(-46.7%); 1Q, FY2023:167,483百万円/¥167,483 million(-%)

Operating income + Equity in earnings/losses of affiliates (including Gain/loss on sales of shares of subsidiaries and affiliates for the purpose of real estate sales)+Gain/loss on sales of fixed assets

	1株当たり四半期純利益 Earnings per Share	潜在株式調整後1株当たり四半期純利益 Diluted net income per share
1Q, FY2024	円/Yen 23.20	円/Yen 23.19
1Q, FY2023	30.66	30.63

⁽注) 当社は、2024年4月1日付で普通株式1株につき3株の株式分割を行っております。前連結会計年度の期首に当該株式分割が行われたと仮定して、「1株当たり四半期純利益」及び「潜在株式調整後1株当たり四半期純利益」を算定しております。

(2) 連結財政状態/Consolidated Financial Position

	総資産	純資産	自己資本比率	1株当たり純資産
	Total Assets	Net Assets	Equity Ratio	Net Assets Per Share
	百万円/Millions of Yen	百万円/Millions of Yen	%	円/Yen
1Q, FY2024	9,737,442	3,281,120	32.4	1,125.31
FY2023	9,489,527	3,234,656	32.8	1,109.89

⁽参考/Reference) 自己資本/Shareholders' Equity 1Q, FY2024:3,153,277百万円/¥3,153,277 million; FY2023:3,110,088百万円/¥3,110,088 million

^{*}事業利益=営業利益+持分法投資損益(不動産分譲を目的とした関係会社株式売却損益を含む)+固定資産売却損益

^{*}The Company conducted a 3-for-1 stock split of common stock on April 1, 2024. "Earnings per Share" and "Diluted net income per share" are calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

⁽注) 当社は、2024年4月1日付で普通株式1株につき3株の株式分割を行っております。前連結会計年度の期首に当該株式分割が行われたと仮定して、「1株当たり純資産」を算定しております。

^{*}The Company conducted a 3-for-1 stock split of common stock on April 1, 2024. "Net Assets Per share" is calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

Summary of 1Q, FY2024 Financial Results: Consolidated Financial Summary



配当の状況/Cash Dividends

	年間配当金/Cash Dividends per Share								
	1st Quarter	2nd Quarter	3rd Quarter	期末/Year-End	合計/Total				
	円/Yen	円/Yen	円/Yen	円/Yen	円/Yen				
FY2023	_	35.00	_	49.00	84.00				
FY2024	_								
FY2024(予想/Plan)		15.00	_	15.00	30.00				

⁽注) 当社は、2024年4月1日付で普通株式1株につき3株の株式分割を行っております。2024年3月期については、当該株式分割前の実際の配当金の額を記載しております。2025年3月期(予想)については、当該株式分割後の数値を記載しております。なお、株式分割を考慮しない場合の2025年3月期(予想)の年間配当金は90円となります。

2025年3月期の連結業績予想/Forecast for the Year Ending March 31, 2025

(%表示は、対前期増減率 / % figures denote the previous fiscal year change)

	営業収益		事業利益		営業利益		経常利益		親会社株主に帰属する	当期純利益	1 株当たり当期純利益
	Revenue from Ope	rations	Business Incor	ne	Operating Inco	ome	Ordinary Inco	me	Profit Attributable to Owne	ers of Parent	Earnings per Share
	百万円/Millions of Yen	%	百万円/Millions of Yen	%	百万円/Millions of Yen	%	百万円/Millions of Yer	%	百万円/Millions of Yen	%	円/Yen
通期/Full year	2,600,000	9.1	370,000	6.9	340,000	0.1	260,000	-2.9	235,000	4.6	83.86

発行済株式数(普通株式)/Number of outstanding shares (common stocks)

株/Shares

期末発行済株式数(自己株式を含む)	1Q, FY2024	2,810,633,721	FY2023	2,810,633,721	
Number of shares outstanding at term-end (including treasury stocks)	10,112024	2,810,033,721	112025	2,010,033,721	
期末自己株式数	10, FY2024	8,483,680	EV2022	8,481,600	
Number of treasury stock at term-end	10,112024	0,403,000	112023	8,481,000	
期中平均株式数	10, FY2024	2 902 150 500	10 EV2022	2 900 407 540	
Average number of shares during the period	10, F12024	2,802,150,599	10, F12023	2,800,497,549	

⁽注)当社は、2024年4月1日付で普通株式1株につき3株の株式分割を行っております。前連結会計年度の期首に当該株式分割が行われたと仮定して、発行済株式数(普通株式)を算定しております。

^{*}The Company conducted a 3-for-1 stock split for its common stock on April 1, 2024, and the actual dividend amount before the stock split is shown for the fiscal years ended March 31, 2024. The annual dividend for the fiscal year ending March 31, 2025 (forecast) without the stock split is 90 year per share.

^{*}The Company conducted a 3-for-1 stock split of common shares on April 1, 2024. The number of outstanding shares (common stock) was calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

決算・企業情報等 Financial Results and Corporate Information,etc.

Summary of 1Q, FY2024 Financial Results: Summary of Consolidated Income

連結損益計算書

Consolidated Income Statement

			1Q, FY2024	1Q, FY2023	増減/Change	増減率/Change Rate
営業収益 Revenue from Operations		630,376	561,364	+69,012	12.3%	
	賃貸	Leasing	207,107	197,818	+9,288	
	分譲	Property Sales	191,768	146,157	+45,611	
	マネジメント	Management	115,081	109,952	+5,128	
	施設営業	Facility Operations	55,788	45,892	+9,895	
	その他	Other	60,629	61,543	-913	

業利益 Operatin	g Income	101,299	80,410	+20,889	26.0%
分法投資損益 ^{*1} uity in earnings/losses of affiliates ^{*1}		3,346	4,102	-755	
定資産売却損益 nin / Loss on Retirement of Non-current Assets		130	61	+69	
業利益 ^{*2} Busines	ss Income ^{*2}	104,777	84,574	+20,202	23.9%
賃貸	Leasing	44,538	44,631	-92	
分譲	Property Sales	48,663	33,210	+15,453	
マネジメント	Management	15,098	15,321	-223	
施設営業	Facility Operations	11,224	5,595	+5,629	
その他	Other	-549	-1,258	+708	
全社費用·消去	Elimination or Corporate	-14,198	-12,926	-1,272	

営業外損益	Non-operating Income/Expenses	-11,146	-7,551	-3,595
持分法投資損益	Equity in Net Income or Loss of Affiliated Companies	3,346	4,110	-764
純金利負担	Interest Income/Expense, in Net	-19,272	-16,015	-3,257
その他	Other, in Net	4,778	4,352	+425
常利益 Ordinary i	Income	90,152	72,859	+17,293
特別損益	Extraordinary Income/Loss	6,945	48,955	-42,009
特別利益	Extraordinary Income	6,945	48,955	-42,009
特別損失	Extraordinary Loss	-	-	-
金等調整前四半期純利益	Income before Income Taxes	97,098	121,814	-24,715
法人税等	Income Taxes	-32,265	-35,105	+2,840
半期純利益	Profit	64,833	86,708	-21,875
非支配株主に帰属する 四半期純利益	Profit Attributable to Non-Controlling Interests	185	-857	+1,042
会社株主に帰属する。 rofit Attributable	四半期純利益 to Owners of Parent	65,018	85,851	-20,833

特別損益

単位:百万円/Unit: Millions of yen

23.7%

-24.3%

Extraordinary Income/Loss

「特別利益/Extraordinary Income]

投資有価証券売却益 Gain on Sales of Investment Securities	6,945
合計 Total	6,945

公表(進捗率) Progress Rate

	1Q, FY2024	通期予想 2024年5月10日公表 Full-Year Forecast May 10,2024	進捗率 Progress Rate
営業収益 Revenue from Operations	630,376	2,600,000	24.2%
営業利益 Operating Income	101,299	340,000	29.8%
事業利益 Business Income	104,777	370,000	28.3%
経常利益 Ordinary Income	90,152	260,000	34.7%
親会社株主に帰属する 四半期純利益 Profit attributable to owners of parent	65,018	235,000	27.7%

^{*1} 不動産分譲を目的とした関係会社株式売却益も含む

^{*1} including Gain/loss on sales of shares of subsidiaries and affiliates for the purpose of real estate sales

^{*2} 事業利益=営業利益+持分法投資損益(不動産分譲を目的とした関係会社株式売却損益含む)+固定資産売却損益

^{*2} Operating income + Equity in earnings/losses of affiliates (including Gain/loss on sales ofshares of subsidiaries and affiliates for the purpose of real estate sales)+Gain/loss on sales of fixed assets

Summary of 1Q, FY2024 Financial Results: Summary of Consolidated Income

決算・企業情報等 Financial Results and Corporate Information,etc.

連結包括利益計算書

Consolidated Statements of Comprehensive Income

単位:百万円	/Unit:	Millions of	ven
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'		1Q, FY2024	1Q, FY2023
四半期純利益 Profit		64,833	86,708
その他包括利益	Other Comprehensive Income	24,353	80,775
その他有価証券評価差額金	Valuation Difference on Available-For-Sale Securities	-27,059	72,022
繰延ヘッジ損益	Deferred Gains or Losses on Hedges	560	2,337
為替換算調整勘定	Foreign Currency Translation Adjustment	26,871	599
退職給付に係る調整額	Remeasurements of Defined Benefit Plans, Net of Tax	-953	-877
持分法適用会社に対する持分相当額	Share of Other Comprehensive Income of Associates Accounted for Using Equity Method	24,934	6,693
四半期包括利益 Comprehensive Income		89,186	167,483
(うち親会社株主に係る四半期包括利益)	(Comprehensive Income Attributable to Owners of the Parent)	88,961	166,493
(うち非支配株主に係る四半期包括利益)	(Comprehensive Income Attributable to Non-Controlling Interests)	225	990

(参考)単体·営業損益

(Reference) Nonconsolidated Operating Income/Expenses (Non-consolidated)

			1Q, FY2024	1Q, FY2023	増減/Change
	賃貸事業	Leasing	178,128	172,204	+5,923
営業収益	分譲事業(業務施設等)	Property Sales	10,084	1	+10,084
Revenue from Operations	その他	Other	8,041	8,752	-710
	合計	Total	196,254	180,956	+15,297
	賃貸事業	Leasing	20.5%	17.5%	+3.0pt
粗利益率 Gross Profit Margin	分譲事業(業務施設等)	Property Sales	37.0%	-	+37.0pt
	その他	Other	22.0%	31.3%	- 9.3pt
営業利益 Operating Income	28,438	19,456	+8,982		

Summary of 1Q, FY2024 Financial Results: Summary of Consolidated Income



決算·企業情報等

Financial Results and Corporate Information, etc.

単位:百万円/Unit:Millions of yen

賃貸/Leasing

既存オフィスの賃貸収益や既存商業施設の売上が伸長した一方で、海外物件における公租公課の増加等より、セグメント全体では92億円の増収、微減益。

なお、当期末における当社の首都圏オフィス空室率(単体)は 2.5%。

In the first quarter of the fiscal year ending March 31, 2025, overall revenue from operations increased ¥9.2 billion while operating income slightly decreased. This was mainly due to an increase in taxes and other public charges related to overseas properties, while rental revenues from existing office buildings and existing commercial facilities increased. Meanwhile, the Company's office vacancy rate (on a nonconsolidated basis) in the Tokyo metropolitan area was 2.5% as of June 30, 2024.

	1Q, FY2024	Y on Y			1Q, FY2024	Y on Y
営業収益 Revenue from Operations	207,107	+9,288	事業利益 Business Income		44,538	-92
				1Q, FY2024	1Q, FY2023	増減/Change
	オフィス	Office Building	S	113,098	108,649	+4,448
収益	商業施設	Retail Facilities	6	71,884	69,489	+2,395
Revenue	その他	Other		22,124	19,679	+2,445
		f	計/Total Revenue	207,107	197,818	+9,288
	オフィス	所有 Owned		2,070	2,092	-22
	Office Building	gs 転貸 Sublease	2	1,514	1,498	+16
貸付面積(千㎡) Leased Floor Space (1,000㎡)	商業施設	所有 Owned		2,017	1,957	+60
200000 1 1001	Retail Facilitie	es 転貸 Sublease	9	665	656	+9
		合計/Total L	eased Floor Space	6,266	6,203	+63
空室率推移/Vacancy Rate	6/2024	3/2024	3/2023	3/2022	3/2021	3/2020
連結オフィス・商業 Consolidated Office Buildings & Retail Facilitie	4.0	3.89	% 4.3%	3.0%	2.9%	2.3%
単体オフィス首都圏 Non-Consolidated Office Buildings Tokyo Metropolitan Al	2.5	5% 2.29	% 3.8%	3.2%	3.1%	1.9%

当第1四半期における主要な新規・通期稼働物件 Major Projects during the Period (3-month total)

【新規稼働(当期稼働物件)】

Newly operating (properties operating from FY2024)

【通期稼働(前期稼働物件)】

Properties operating throughout the year (properties operating from FY2023)

・ららぽーと門真・三井アウトレットパーク 大阪門真

/ LaLaport KADOMA, MITSUI OUTLET PARK OSAKA KADOMA ・66テラスTOKYO-BAY/LaLa Terrace TOKYO-BAY

・ららテラスHARUMI FLAG/LaLa Terrace HARUMI FLAG

・ららぽーと台中/LaLaport TAICHUNG

(参考) 単体·賃貸総括表/Breakdown of Leasing Operations (Non-consolidated)

(27) + m	P . 具只MindX/ Dieakdowii di Leasing d	/					
オフィス/Office Buildings		総計/*	総計/Total		etropolitan Area	地方/Regions	
771X/UII	ice Buildings	1Q, FY2024	1Q, FY2023	1Q, FY2024	1Q, FY2023	1Q, FY2024	1Q, FY2023
棟数	Number of Buildings	115	120	92	97	23	23
貸付面積(千	ள்) Leased Floor Space (1,000ள்)	2,815	2,837	2,530	2,556	285	281
賃貸収益	Leasing Revenue (¥ millions)	84,296	83,923	78,343	77,968	5,953	5,955
空室率	Vacancy Rate	2.6%	3.3%	2.5%	3.2%	3.1%	3.9%

商業施設/Retail Facilities		総計/Total		首都圏/Tokyo Me	etropolitan Area	地方/Regions	
IPJ#//BBX/ NCtan	racinces	1Q, FY2024	1Q, FY2023	1Q, FY2024	1Q, FY2023	1Q, FY2024	1Q, FY2023
棟数	Number of Buildings	98	96	70	69	28	27
貸付面積(千㎡)	Leased Floor Space (1,000m)	2,347	2,338	1,449	1,436	899	903
賃貸収益	Leasing Revenue (¥ millions)	65,120	64,041	42,365	40,319	22,754	23,722
空室率	Vacancy Rate	1.8%	1.4%	1.5%	1.2%	2.2%	1.6%

Summary of 10, FY2024 Financial Results: Summary of Consolidated Income

分譲 **Property Sales**

決算·企業情報等 **Financial Results and**

Corporate Information, etc.

分譲/Property Sales

国内住宅分譲は、「パークタワー勝どきサウス」等の引渡しが進捗 し、投資家向け・海外住宅分譲等は、国内外物件の投資家等へ の売却が進捗したこと等により、セグメント全体では456億円の増 収、154億円の増益。

なお、国内の新築マンション分譲の当期計上予定戸数3,650戸に 対する契約進捗率は92%。

In the "Property Sales to Individuals (Domestic) category, the handover of such properties as PARK TOWER KACHIDOKI SOUTH progressed. Sales of domestic and overseas properties to investors and others also progressed in the "Property Sales to Investors and Individuals (Overseas), etc." category. Owing to these and other factors, revenue from operations and operating income in the "Property Sales" segment as a whole climbed ¥45.6 billion and ¥15.4 billion, respectively.

Meanwhile, of the 3,650 new condominium units in Japan that will be recorded in the fiscal year ending March 31, 2025, the Company had contracts in place for 92% as of June 30, 2024.

当第1四半期における主要な計上物件 Major Projects Undertaken during the Period (3-month total)

【国内住宅分譲】Property Sales to Individuals

- ・パークタワー勝どきサウス/ PARK TOWER KACHIDOKI SOUTH
- ・パークタワー勝どきミッド / PARK TOWER KACHIDOKI MID
- ・パークホームズ文京本駒込/PARK HOMES BUNKYOHONKOMAGOME
- ・パークコート神宮北参道 ザタワー

PARK COURT JINGUKITASANDO THE TOWER

・パークホームズ杉並久我山

/PARK HOMES SUGINAMIKUGAYAMA

【海外住宅分譲】Property Sales to Overseas

- •200 Amsterdam (米国ニューヨーク市)
- Cortland (米国ニューヨーク市)

【投資家向け分譲】Property Sales to Investors

・パークアクシス成増二丁目/ PARK AXIS NARIMASU 2-CHOME

1Q, FY202 191,		Y on Y			10 5/2024	., .,
191,					1Q, FY2024	Y on Y
	768	+45,611		事業利益 Business Income		+15,453
	Ÿ			1Q, FY2024	1Q, FY2023	増減/Change
	収益	Re	evenue	165,410	115,518	+49,891
estic)	営業利	益 O _I	perating Income	41,487	28,661	+12,826
	収益 Revenue		26,358	30,638	-4,280	
lividuais	営業利益 Operating Income		5,203	1,456	+3,746	
	収益	Re	evenue	191,768	146,157	+45,611
	営業利	益 O _l	perating Income	46,690	30,118	+16,572
合計 Total			of affiliates *1	1,842	3,030	-1,188
		Loss on Retirement	of Non-current	130	61	+69
	事業利	益 Bu	ısiness Income	48,663	33,210	+15,453
	estic) lividuals	estic) 営業利 収益 営業利 収益 営業利 持分法 Equity 固定資 Gain / Assets	回答 を	回転	waise Revenue 165,410 cestic) 营業利益 Operating Income 41,487 waise Revenue 26,358 营業利益 Operating Income 5,203 waise Revenue 191,768 营業利益 Operating Income 46,690 持分法投資損益*1 1,842 Equity in earnings/losses of affiliates *1 1,842 固定資産売却損益 Gain / Loss on Retirement of Non-current Assets 130	収益 Revenue 165,410 115,518 営業利益 Operating Income 41,487 28,661 収益 Revenue 26,358 30,638 営業利益 Operating Income 5,203 1,456 収益 Revenue 191,768 146,157 営業利益 Operating Income 46,690 30,118 持分法投資損益*1 1,842 3,030 Equity in earnings/losses of affiliates *1 1,842 3,030 固定資産売却損益 Gain / Loss on Retirement of Non-current Assets 130 61 事業利益 Business Income 48,663 33,210

※不動産分譲を目的とした関係会社株主売却損益含む

Includes gains on the sale of shares in affiliated companies for the purpose of selling property.

		戸数(戸)	Number of Units (Units)	1,688	982	+706
	中高層分譲 Condominium Sales	戸当たり単価(万円)	Unit Price(¥10 thousand)	9,385	10,703	-1,318
		収益	Revenue	158,417	105,152	+53,264
	=74 /\ 54	戸数(戸)	Number of Units (Units)	80	112	-32
	戸建分譲 Detached Housing Sales	戸当たり単価(万円)	Unit Price(¥10 thousand)	8,741	9,255	-514
		収益	Revenue	6,992	10,365	-3,372
国内		戸数(戸)	Number of Units (Units)	1,768	1,094	+674
	al Property Sales to	戸当たり単価(万円)	Unit Price(¥10 thousand)	9,356	10,555	-1,199
Indi	viduals (Domestic)	収益	Revenue	165,410	115,518	+49,891

国内住宅分譲完成在庫推移/Inventories of Property Sales to Individuals (Domestic)

(尸/Units)

	6/2024	3/2024	3/2023	3/2022	3/2021	3/2020
中高層分譲 Condominiums	53	24	55	82	150	128
戸建分譲 Detached Housing	19	22	0	7	17	58
合計 Total	72	46	55	89	167	186

国内住宅分譲契約戸数/Contracted for Sale from the Property Sales to Individuals (Domestic)

		前期末契約済み	期中契約	契約累計	売上計上	当期末契約済み	期中新規発売
	E	Contracts at Beginning of Term	Contracts during Term	Total	Reported No. of Units	Contracts at End of Term	Newly Launched during Term
中高層分譲 Condominiu	ıms	4,425	690	5,115	1,688	3,427	723
戸建分譲 Detached H	ousing	59	122	181	80	101	133
合計 Total		4,484	812	5,296	1,768	3,528	856

Summary of 1Q, FY2024 Financial Results: Summary of Consolidated Income

マネジメント Management 決算·企業情報等
Financial Results and
Corporate Information, etc.

単位:百万円/Unit:Millions of yen

マネジメント/Management

プロパティマネジメントは、リパーク(貸し駐車場)における前年同期比での稼働向上の一方で、システム関係費用等の増加等により増収減益。仲介・アセットマネジメント等は、リハウス(個人向け仲介)における取引件数・単価の向上等により、増収増益。セグメント全体では51億円の増収、2億円の減益。

In the "Property Management" category, revenue from operations increased owing to such factors as the year-on-year improvement in occupancy rates in the "Repark" (car park leasing) business. In contrast, earnings decreased owing to a variety of factors, including the increase in system-related expenses. Revenue and earnings in the "Brokerage and Asset Management, etc." category increased due to such factors as growth in the number of transactions and unit prices in the "Rehouse" (brokerage for individuals) business. As a result, overall revenue from operations climbed ¥5.1 billion while operating income declined ¥0.2 billion in the "Management" segment.

	1Q, FY2024	Y on Y		1Q, FY2024	Y on Y
営業収益 Revenue from Operations	115,081	+5,128	事業利益 Business Income	15,098	-223

			1Q, FY2024	1Q, FY2023	増減/Change
プロパティマネジメント	収益	Revenue	87,504	83,535	+3,968
Property Management	営業利益	Operating Income	8,697	9,108	-411
仲介・アセットマネジメント等	収益	Revenue	27,577	26,416	+1,160
Brokerage, Asset Management, etc.	営業利益	Operating Income	6,401	6,212	+188
	収益	Revenue	115,081	109,952	+5,128
合計 Total	営業利益	Operating Income	15,098	15,321	-223
	事業利益	Business Income	15,098	15,321	-223

	1Q, FY2024	1Q, FY2023	増減/Change
リパーク(貸し駐車場)台数 Repark (Car Park Leasing) - Total Managed Units (Units)	248,686	250,377	-1,691
仲介件数* Number of Brokerages*(Units)	9,383	9,089	+294
販売受託件数 Consignment Sales (Units)	331	245	+86

(参考) 三井不動産リアルティグループの消去前仲介件数:9,396件(前年同期比+268件)

Reference: Brokerages for Mitsui Fudosan Realty Group before elimination of unrealized gains and losses: 9,396 (+268 Y on Y)

^{*}仲介件数は外部顧客からの件数

^{*}Brokerages refers to brokerages from outside customers

Summary of 1Q, FY2024 Financial Results: Summary of Consolidated Income

施設営業 **Facility**

決算·企業情報等 **Financial Results and Corporate Information, etc.**

単位:百万円/Unit:Millions of yen

施設営業/Facility Operations

ホテル・リゾートのADRが大幅に上昇したことや、東京 ドームにおける来場者数の増加等により、セグメント全

体では98億円の増収、56億円の増益。 Overall revenue from operations and operating income increased ¥9.8 billion and ¥5.6 billion, respectively, in the "Facility Operations" segment. This was mainly due to the substantial improvement in ADR at hotels and resorts as well as an increase in the number of visitors at TOKYO DOME.

	1Q, FY2024	Y on Y		1Q, FY2024	Y on Y
営業収益 Revenue from Operations	55,788	+9,895	事業利益 Business Income	11,224	+5,629

			1Q, FY2024	1Q, FY2023	増減/Change
	ホテル・リゾート	Hotels and Resorts	39,916	32,393	+7,522
収益 Revenue	スポーツ・エンターテインメント	Sports and Entertainment	15,871	13,498	+2,373
		合計 Total	55,788	45,892	+9,895

	1Q, FY2024	1Q, FY2023	増減/Change
国内宿泊主体型ホテル 稼働率 Lodging-focused domestic hotels Occupancy Rates	84%	82%	2pt

Summary of 1Q, FY2024 Financial Results: Summary of Consolidated Income

その他 Other 決算・企業情報等
Financial Results and
Corporate Information, etc.

単位:百万円/Unit:Millions of yen

その他/Other

	1Q, FY2024	Y on Y		1Q, FY2024	Y on Y
営業収益 Revenue from Operations	60,629	-913	事業利益 Business Income	-549	+708

			1Q, FY2024	1Q, FY2023	増減/Change
	新築請負・リフォーム等	New construction under Consignment and Reform	51,433	53,009	-1,576
Revenue	その他	Other	9,196	8,533	+663
		合計 Total	60 629	61,543	-913

	1Q, FY2024	1Q, FY2023	増減/Change
新築請負受注工事高			
Revenue from New Construction under Consignment Orders	29,654	31,242	-1,588
Received			

Summary of 1Q, FY2024 Financial Results: Summary of Consolidated Income

参考:海外事業

Reference : Overseas Business

決算·企業情報等
Financial Results and
Corporate Information, etc.

単位:百万円/Unit:Millions of yen

参考:海外事業

Reference: Overseas Business

			1Q, FY2024	1Q, FY2023	増減/Change
賃貸	収益	Revenue	41,407	34,106	+7,301
Leasing	事業利益①	Business Income (1)	9,603	10,466	-862
分譲	収益	Revenue	11,619	10,297	+1,322
Property Sales	事業利益②	Business Income (2)	3,324	2,983	+340
マネジメント・その他等	収益	Revenue	6,025	4,595	+1,429
Management, Other, etc.	事業利益③	Business Income (3)	- 29	- 195	+166
海外事業利益合計①+②+③ ^{*1} Total Overseas Income ((1) + (2) + (3))*1		12,899	13,254	-355
海外事業利益比率 ^{*2} Overseas Income Ratio ^{*2}	, ,		12.3%	15.7%	- 3.4pt

^{*1} 当期より新たな指標として設定した事業利益の定義と合わせて海外事業利益算出方法を変更。前年同期数字は変更後の定義に基づき算出。

Average rate for 1Q, FY2024 ¥148.63:US\$1; 1Q, FY2023 ¥132.42:US\$1

^{*2} 海外事業利益合計÷連結事業利益×100

^{*3} 為替:期中平均レート 当第1四半期148.63円/ドル 前年同期 132.42円/ドル

^{*1} The method of calculating overseas income has been changed in line with the definition of business income, which has been set as a new indicator from the current year. Figures for the same period of the previous year are calculated according to the changed definition.

^{*2} Total overseas income/Business income×100

^{*3} Foreign exchange:

2025年3月期 第1四半期決算概要:連結BS概要 全体

Summary of 1Q, FY2024 Financial Results: Consolidated Balance Sheet Summary

決算・企業情報等
Financial Results and
Corporate Information,etc.

単位:百万円/Unit: Millions of yen

■連結貸借対照表/Consolidated Balance Sheet

		1Q, FY2024	FY2023	増減/Change			1Q, FY2024	FY2023	増減/Change
流動資産	Current Assets	3,137,417	3,039,235	+98,181	流動負債	Current Liabilities	1,550,491	1,440,014	+110,477
現金・預金	Cash & Time Deposits	222,969	184,192	+38,777	支払手形及び買掛金	Accounts Payable-Trade	102,269	131,202	-28,932
受取手形、売掛金及び契約資産	Accounts Receivable —Trade and Contract Assets	69,539	77,592	-8,053	短期借入金	Short-Term Debt	631,243	587,362	+43,880
有価証券	Marketable Securities	108	91	+16	コマーシャルペーパー	Commercial Paper	132,000	27,000	+105,000
販売用不動産·前渡金	Real Property for Sale (including Advances Paid for Purchases)	2,424,801	2,375,281	+49,520	短期償還社債	Bond Redeemable Within One Year	106,000	79,802	+26,19
未成工事支出金	Expenditure on Contracts in Progress	12,492	8,937	+3,555	未払法人税等	Income Taxes Payable	37,928	63,542	-25,613
その他の棚卸資産	Other Inventories	7,946	8,184	-237	契約負債	Contract Liabilities	180,545	196,675	-16,129
短期貸付金	Short-Term Loans	14,895	13,760	+1,134	完成工事補償引当金	Allowance for Completed Project Indemnities	916	846	+7
営業出資金	Equity Investments in Properties for Sale	5,521	5,524	-2	債務保証損失引当金	Allowance for Possible Guarantee Losses	-	-	
その他の流動資産	Other	380,578	367,658	+12,919	その他流動負債	Other	359,586	353,581	+6,00
貸倒引当金	Allowance for Doubtful Accounts	-1,435	-1,986	+550					
					固定負債	Long-Term Liabilities	4,905,830	4,814,856	+90,97
有形固定資産	Tangible Fixed Assets	4,417,038	4,300,499	+116,538	社債	Corporate Bonds	923,738	908,692	+15,04
建物及び構築物	Buildings and Structures	1,822,963	1,749,147	+73,816	長期借入金	Long-Term Debt	2,905,077	2,827,564	+77,513
機械装置・運搬具	Machinery, Equipment and Vehhicles	77,654	77,766	-112	預り敷金・保証金	Deposits from Tenants	468,396	463,953	+4,44
土地	Land	2,195,554	2,155,656	+39,897	役員退職慰労引当金	Allowance for Directors' and Corporate Auditors' Retirement Benefits	571	559	+1
建設仮勘定	Construction in Progress	137,474	138,603	-1,128	退職給付に係る負債	Net Defined Benefit Liability	39,123	39,106	+1
その他	Other	183,390	179,325	+4,065	繰延税金負債	Deferred Tax Liabilities	298,345	308,501	-10,15
					再評価に係る繰延税金負債	Deferred Tax Liabilities on Land Revaluation	78,715	78,715	
					その他固定負債	Other	191,861	187,761	+4,099
無形固定資産	Intangible Fixed Assets	108,867	105,026	+3,841					
					有利子負債	Interest-Bearing Debt	4,698,060	4,430,422	+267,637
有形·無形固定資産	Tangible and Intangible Fixed Assets	4,525,906	4,405,526	+120,380	うちノンリコース債務	Non-recourse debt	467,201	463,067	+4,13
					余剰敷金·保証金	Surplus lease deposits/guarantee deposits	295,245	291,075	+4,17
					負債計	Total Liabilities	6,456,321	6,254,870	+201,45
投資その他資産	Investments and Other Assets	2,074,118	2,044,765	+29,353	資本金	Common Stock	341,000	341,000	-
投資有価証券	Investment Securities	1,481,982	1,469,467	+12,515	資本剰余金	Capital Surplus	311,428	311,428	-
長期貸付金	Long-Term Loans	14,473	13,903	+569	利益剰余金	Retained Earnings	1,678,071	1,658,821	+19,249
差入敷金·保証金	Lease Deposits	173,150	172,878	+272	自己株式	Treasury Stock	-7,259	-7,256	-:
退職給付に係る資産	Net Defined Benefit Asset	85,208	85,445	-236	土地再評価差額金	Reserve on Land Revaluation	167,068	167,068	-
繰延税金資産	Deferred Income Taxes	25,911	25,211	+699	その他有価証券評価差額金	Net Unrealized Holding Gains on Securities	453,232	480,100	-26,86
その他投資その他資産	Other	294,629	279,078	+15,550	繰延ヘッジ損益	Deferred Gains or Losses on Hedges	17,709	17,200	+508
貸倒引当金	Allowance for Doubtful Accounts	-1,237	-1,219	-17	為替換算調整勘定	Foreign Currency Translation Adjustment	156,900	105,580	+51,320
					退職給付に係る調整累計額	Remeasurements of Defined Benefit Plans	35,126	36,144	-1,017
					新株予約権	New Share Subscription Rights	880	880	-
					非支配株主持分	Non-Controlling Interests	126,962	123,688	+3,274
					純資産計	Total Net Assets	3,281,120	3,234,656	+46,463
					(D/Eレシオ)	[D/E Ratio]	1.49	1.42	+0.07
					〔自己資本比率〕	[Equity Ratio]	32.4%	32.8%	-0.4p
資産計	Total Assets	9,737,442	9,489,527	+247,915	負債·純資産計	Total Liabilities and Net Assets	9,737,442	9,489,527	+247,91

為替変動による増減を含む。当第1四半期の為替影響は+1,616億円/Includes changes due to exchange rate fluctuations. Foreign exchange impact for the first quarter of the year: +161.6 billion yen

Summary of 1Q, FY2024 Financial Results: Consolidated Balance Sheet Summary

決算・企業情報等 Financial Results and Corporate Information,etc.

販売用不動産(前渡金含む)

Real Property for Sale (Including Advances Paid for Purchases)

百万円/Unit: Millions of yen

		1Q, FY2024	FY2023	増減/Change
三井不動産レジデンシャル	Mitsui Fudosan Residential	827,405	835,058	-7,652
三井不動産	Mitsui Fudosan	712,237	708,991	+3,246
三井不動産アメリカグループ	Mitsui Fudosan America Group	546,708	517,947	+28,761
英国三井不動産グループ	Mitsui Fudosan UK Group	178,911	167,026	+11,885
SPC合計	SPCs Total	139,551	131,696	+7,855
その他・消去等	Other and Elimination	19,986	14,561	+5,425
合計	Total	2,424,801	2,375,281	+49,520

	期首残高 Balance at Beginning of Period	新規投資 ^{*1} New Investments ^{*1}	原価回収 Cost Recovery	その他 Other	期末残高 Balance at End of Period	
1Q, FY2024	2,375,281	144,110	-130,914	36,324	2,424,801	
1Q, FY2023	2,163,634	104,588	-101,933	485	2,166,775	

(参考)三井不動産レジデンシャルにおける用地取得関係費 (当第1四半期 877億円) /Reference: Costs Associated with Land Acquisition by Mitsui Fudosan Residential (First quarter of the year ¥87.7 billion)

有形·無形固定資産

有形・無形固定資産 Tangible and Intangible Fixed Assets		単位:百万円/Unit:Millions of yen			
		1Q, FY2024	FY2023	増減/Change	
三井不動産	Mitsui Fudosan	2,624,367	2,626,814	-2,447	
三井不動産アメリカグループ	Mitsui Fudosan America Group	817,592	776,053	+41,538	
東京ドームグループ	Tokyo Dome Group	278,045	277,946	+98	
台湾三井不動産グループ	Mitsui Fudosan Taiwan Group	169,021	160,674	+8,346	
SPC合計	SPCs Total	152,331	151,776	+554	
三井不動産レジデンシャル	Mitsui Fudosan Residential	134,258	88,311	+45,947	
三井不動産マレーシアグループ	Mitsui Fudosan Malaysia Group	70,007	67,617	+2,389	
その他・消去等	Other and Elimination	280,283	256,331	+23,952	
合計	Total	4,525,906	4,405,526	+120,380	

(再評価差額を含む/Incl. Differences from Re-Appraisals)

	期首残高 Balance at Beginning of Period	新規投資 ^{*2} New Investments ^{*2}	減価償却 Depreciation	その他 Other	期末残高 Balance at End of Period
1Q, FY2024	4,405,526	92,218	-33,737	61,899	4,525,906
1Q, FY2023	4,293,130	98,799	-31,670	6,655	4,366,914

有利子負債

Interest-Bearing Debt

単位:百万円/Unit:Millions of yen

		1Q, FY2024	FY2023	増減/Change
三井不動産	Mitsui Fudosan	3,565,149	3,388,895	+176,253
三井不動産アメリカグループ	Mitsui Fudosan America Group	1,181,825	1,085,579	+96,245
三井不動産レジデンシャル	Mitsui Fudosan Residential	722,800	682,000	+40,800
SPC合計	SPCs Total	173,739	173,122	+617
英国三井不動産グループ	Mitsui Fudosan UK Group	160,220	150,431	+9,789
東京ドームグループ	Tokyo Dome Group	129,100	117,500	+11,600
台湾三井不動産グループ	Mitsui Fudosan Taiwan Group	124,142	108,249	+15,893
三井不動産マレーシアグループ	Mitsui Fudosan Malaysia Group	62,051	57,551	+4,500
子会社貸付金	Loans to Subsidiaries	-1,659,853	-1,554,052	-105,801
その他・消去等	Other and Elimination	238,883	221,144	+17,738
合計	Total	4,698,060	4,430,422	+267,637
(うちノンリコース債務)	(Non-recourse Debt of Total)	467,201	463,067	+4,134

為替変動による増減を含む。当第1四半期の為替影響は+919億円 Includes changes due to exchange rate fluctuations.

Foreign exchange impact for the first quarter of the year: +91.9 billion yen

- *1 新規投資には、子会社への出資に伴う販売用不動産の増加を含む
- *1 New Investments includes increases in real property for sale gained through investments in subsidiaries
- *2 新規投資には、資本的支出および子会社への出資に伴う有形・無形固定資産の増加を含む
- *2 New Investments includes capital expenditure and increases in tangible and intangible fixed assets gained through investments in subsidiaries

為替/Exchange rate

71

2024年3月末 151.41円/ドル 2023年12月末 141.83円/ドル 2024年3月末 191.22円/ポンド 2023年12月末 180.68円/ポンド

¥151.41:US\$1 as of March 31, 2024, ¥141.83:US\$1 as of December 31, 2023

¥191.22:£1 as of March 31, 2024, ¥180.68:£1 as of December 31, 2023

有形·無形固定資産 主な増減要因/Main reasons for increase/decrease in Tangible and Intangible Fixed

三井不動産レジデンシャルにおける「パークウェルステイト幕張ベイパーク」、「パークウェルステイト湘南藤沢SST」、TOKYO-BAYアリーナ(ららアリーナ)における新規投資、三井不動産アメリカグループなどの在外子会社における為替影響等。

Such factors as new investments in the "Park Wellstate makuhari baypark, Park wellstate shonanfujisawa SST, by Mitsui Fudosan Residential and "TOKYO-BAY Arena" LaLa Arena" by Mitsui Fudosan as well as the impact of fluctuations in foreign currency exchange rates on overseas subsidiaries, including Mitsui Fudosan America Group.

2025年3月期決算概要:連結業績予想 (2024年5月10日公表)

FY2024: Consolidated Earnings Forecasts (Announced May 10, 2024)

_	決算·企業情報等
5	Financial Results and
	Corporate Information, etc.

				甲位:白万円/Unit:Millions of ye			
			FY2024 予想 / Foreca	st	FY2023 実績 / Results	増減 Change	
営業収益 Revenues from Operations		2,600,0	000	2,383,289	+216,710		
	賃貸	Leasing	830,0	000	812,821	+17,178	
	分譲	Property Sales	800,0	000	629,791	+170,208	
	マネジメント	Management	470,0	000	462,857	+7,142	
	施設営業	Facility Operations	210,0	000	194,512	+15,487	
	その他	Other	290,0	000	283,306	+6,693	
営業 Ope	利益 rating Incom	e	340,000 339,690 +3			+309	

Op	erating Income				
	業利益 siness Income		370,000	346,165	+23,835
	賃貸	Leasing	170,000	169,097	+902
	分譲	Property Sales	170,000	135,187	+34,812
	マネジメント	Management	60,000	66,289	- 6,289
	施設営業	Facility Operations	30,000	26,333	+3,666
	その他	Other	0	4,151	- 4,151
	全社費用·消去	Elimination or Corporate	- 60,000	- 54,892	- 5,107
	営業外損益	Non-operating Income/Expenses	- 80,000	- 71,800	- 8,199
	純金利負担	Interest Income/Expense, in Net	- 79,000	- 72,312	- 6,687
	その他	Other, in Net	- 1,000	511	- 1,511
	常利益 dinary Income		260,000	267,890	- 7,890
	特別損益	Extraordinary Gains/Losses	85,000	66,174	+18,825
税前	前当期純利益	Income before Income Taxes	345,000	334,065	+10,934
	法人税等	Income Taxes	- 113,000	- 106,377	- 6,622
当其	期純利益	Profit	232,000	227,687	+4,312
	非支配株主に帰属する 当期純利益	Profit Attributable to Non-Controlling Interests	3,000	- 3,040	+6,040
	会社株主に帰属する当 ofit Attributable t	期純利益 o Owners of the Parent	235,000	224,647	+10,352

<Consolidated Earnings Forecasts for FY2024>

In the fiscal year ending March 31, 2025, net sales and profit attributable to owners of parent are both expected to reach record highs. In addition to profit growth based on a total view of fixed assets, properties for sale, and investment securities, and the accelerated replacement of assets, this forecast factors in further upswings in revenue and earnings from robust hotel and resort operations.

In its recently formulated long-term vision, & INNOVATION 2030, the Group identified business income as a new quantitative indicator. Business income is defined as the sum of operating income, equity in earnings/losses of affiliates*, and gain/loss on sales of fixed assets. While coming in at ¥346.1 billion in the fiscal year under review, business income is projected to total ¥370.0 billion in FY2024, up ¥23.8 billion year on year.

Details of business income forecasts by segment are presented as follows:

·Leasing

Despite some impact on profit from the turnover of assets, earnings are projected to increase owing largely to such factors as sales growth at domestic retail facilities and contributions to profit from properties operating throughout the full fiscal year.

Property Sales

Earnings expected to increase substantially based on a total view of properties for sale and fixed assets, and the accelerated replacement of assets. Meanwhile, operating margin anticipated to hit a record high at 22.9% on the back of contributions from high-value, large-scale, high-profit margin properties in central Tokyo in the "Property Sales to Individuals (Domestic)" category.

Management

Earnings anticipated to decline after factoring in such factors as the absence of large-scale property project management fees posted in the fiscal year under review.

Facility Operations

Earnings expected to increase after factoring in a variety of factors, including further revenue and earnings growth on the back of robust hotel and resort demand and an improvement earnings attributable to value enhancement initiatives at TOKYO DOME.

<Shareholder Returns>

- •In & INNOVATION 2030, Mitsui Fudosan has set the total payout return ratio at 50% or higher of profit attributable to owners of parent each period over the three years from FY2024 to FY2026, and the dividend payout ratio at around 35% of this amount each period.
- •The annual dividend per share for the fiscal year ending March 31, 2025 is forecast to increase ¥2, to ¥30 per share (interim dividend per share of ¥15 and fiscal year-end dividend per share of ¥15) compared with the fiscal year under review (¥28 per share on a post-split basis).
- * Equity in earnings/losses of affiliates includes gain/loss om sales of shares of subsidiaries and affiliates for the purpose of real estate sales.

2025年3月期決算概要:連結業績予想 (2024年5月10日公表)

FY2024: Consolidated Earnings Forecasts (Announced May 10, 2024)



単位:百万円/Unit: Millions of ven

■分譲セグメント内訳

Breakdown of Property Sales Segment

単位:百万円/Unit: Millions of yen

国内住宅分譲 Property Sales to Individuals (Domestic)		FY2024 予想 / Forecast	FY2023 実績 / Results	増減/Change	
	営業収益	Revenues from Operations	420,000	314,400	+105,599
	中高層分譲	Condominium Sales	380,000	280,561	+99,438
	戸建分譲	Detached Housing Sales	40,000	33,839	+6,160
	営業利益	Operating Income	96,000	49,788	+46,211
	営業利益率	OP Margin	22.9%	15.8%	+7.1pt

■有形·無形固定資産

Tangible and Intangible Fixed Accets

rangible	e and Intangible rixed Ass	eis	TIZ : D/3/3/011	ie i i iiiiono oi yen
		FY2024 予想 / Forecast	FY2023 実績 / Results	增減/Change
新規投資	New Investments	230,000	246,609	-16,609
減価償却費	Depreciation	130,000	133,726	-3,726

■販売用不動産·前渡金

Real Property for Sale · Advances Paid for Purchases

t			FY2024 予想 / Forecast	FY2023 実績 / Results	増減/Change
╛	新規投資	New Investments	530,000	614,698	- 84,698
	原価回収	Recovery of Costs	570,000	417,492	+152,507

■国内住宅分譲戸数

Property Sales to Individuals (Domestic Units)

PIC	pperty sales to Individuals (Do	inestic onits,)	(戸/Units)
		FY2024 予想 / Forecast	FY2023 実績 / Results	增減/Change
中高層	Condominiums	3,650	3,280	+370
戸建	Detached Housing	450	420	+30
合計	Total	4,100	3,700	+400

■有利子負債

Interest-Rearing Deht

Interest bearing best	FY2024 予想 期末残高 Forecast Balance at end of priod	FY2023 実績 期末残高 Actual Balance at end of priod	增減/Change
有利子負債 Interest-Bearing Debt	4,400,000	4,430,422	-30,422

2025年3月期 第1四半期決算概要:注記情報

Summary of 1Q, FY2024 Financial Results: Notes to Consolidated Financial Statements

決算·企業情報等 Financial Results and Corporate Information,etc.

Contingent Liabilities

In response to concerns regarding the faulty installation of foundation piles at a condominium complex located in Yokohama and sold by Mitsui Fudosan Residential Co., Ltd., a consolidated subsidiary of Mitsui Fudosan, the company received a report confirming that a portion of the piling used in construction failed to reach the necessary depth and required bearing layer from Sumitomo Mitsui Construction Co., Ltd., the building contractor, on April 11, 2016. Furthermore, Mitsui Fudosan Residential received a notice from the City of Yokohama that the subject condominium complex violated the Building Standards Law and a request that the company take all responsible measures to address and correct the situation in line with discussions with condominium owners on August 26, 2016.

In outlining its stance toward corrective measures including the reconstruction of the condominium complex impacted by faulty installation as well as compensation, Mitsui Fudosan Residential executed an agreement with the condominium association on May 8, 2016, confirming that the company would shoulder all expenses. Later, on September 19, 2016, the condominium association resolved that it would seek the complete reconstruction of the entire condominium complex in accordance with the Act on Building Unit Ownership, etc. This reconstruction was completed on February 25, 2021.

According to the report issued by Sumitomo Mitsui Construction, which noted that construction records had been diverted and modified in connection with the installation of foundation piles and that certain foundation piles failed to reach the necessary depth and required bearing layer, the condominium complex was deemed to be in violation of the Building Standards Law. As a result, and in accordance with the aforementioned agreement, Mitsui Fudosan Residential has decided to seek damages including reconstruction costs as well as expenses relating to the temporary housing of residents during the period of construction under such remedies as tort liability and warranties against defects from Sumitomo Mitsui Construction, as well as Hitachi High-Technologies Corporation and Asahi Kasei Construction Materials Corporation, who installed the foundation piles. On November 28, 2017, Mitsui Fudosan Residential filed a lawsuit against the above three companies for damages in accordance with this reimbursement policy. The amount claimed is approximately ¥50.5 billion as of the end of the fiscal year under review. Meanwhile, the amount of expenses incurred provisionally paid by Mitsui Fudosan Residential up to the end of the fiscal year under review has been posted under current assets on the Company's consolidated balance sheet.

Depending on the flow of future events, any incidence of expenditure may impact the consolidated results of the Mitsui Fudosan Group. At this stage, however, the Company is unable to provide a reasonable estimate of any such impact.

Change in Accounting Policies

(Application of Accounting Standard for Current Income Taxes)

Mitsui Fudosan has applied the "Accounting Standard for Current Income Taxes" (Accounting Standards Board of Japan ("ASBJ") Standard No. 27, October 28, 2022; the "Revised Accounting Standard of 2022") effective from the beginning of the first quarter of the fiscal year ending March 31, 2025.

Revisions to categories for recording current income taxes (taxation on other comprehensive income) conform to the transitional treatment prescribed in the proviso of Paragraph 20-3 of the Revised Accounting Standard of 2022 and the transitional treatment prescribed in proviso (2) of Paragraph 65-2 of the Implementation Guidance on Tax Effect Accounting (ASBJ) Guidance No. 28, October 28, 2022; the "Revised Implementation Guidance 2022." This change in accounting policy has no impact on the Company's quarterly consolidated financial statements.

With respect to the revisions to the revised accounting treatment for consolidated financial statements in the event gains or losses on the sale of shares of subsidiaries, etc. resulting from transactions between consolidated companies are deferred for taxation purposes, Mitsui Fudosan has applied the Revised Implementation Guidance 2022 from the beginning of the first quarter of the fiscal year ending March 31, 2025. This change in accounting policy was applied retrospectively. As a result, the quarterly consolidated financial statements for the corresponding quarter of the previous fiscal year as well as the consolidated financial statements for the previous fiscal year have been adjusted retrospectively. This change in accounting policy has no impact on the quarterly consolidated financial statements for the corresponding quarter of the previous fiscal year as well as the consolidated financial statements for the previous fiscal year.

Adoption of Specific Accounting Policies for the Quarterly Consolidated Financial Statements

Tax expenses are calculated by multiplying income before income taxes by a reasonably estimated effect tax rate for the consolidated fiscal year that includes the first quarter under review, after reasonably estimated the effective tax rate following the application of tax effect accounting to income before income taxes.

Total Shareholder Return ratio*1 (%)

ROA*3 (%)

ROE*4 (%)

決算・企業情報等 Financial Results and Corporate Information,etc.



4.1

6.2

/The Company conducted a 3-for-1 stock split for common shares, and calculated the figures for fiscal years prior to fiscal year 2022 as if the stock split had been conducted at the beginning of the previous fiscal year.

4.4

7.4

4.2

7.7

2.8

5.2

3.3

6.6

3.9

6.9

3.9

7.5

4.6

7.4

4.6

6.8

MITSUI FUDOSAN CO.,LTD 75

4.1

6.4

4.1

6.3

^{*1} 普通株式1株につき3株の株式分割を行っております。2022年度以前は前連結会計年度の期首に当該株式分割が行われたと仮定して、数値を算定しております。

^{*2} 総還元性向=(配当総額+自己株式取得総額)/親会社株主に帰属する当期純利益 /Total shareholder return ratio=(Total dividends + Total amount of treasury stock acquired)/ Profit Attributable to Owners of Parent

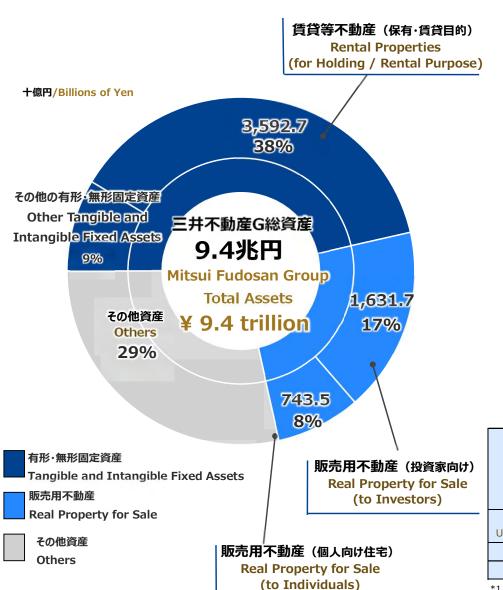
^{*3} ROA=(営業利益+営業外収益)/総資産期首期末平均残高 /ROA=(Operating income + Non-operating income)/Average total assets over the period

^{*4} ROE=親会社株主に帰属する当期純利益/自己資本期首期末平均残高 /ROE=Profit Attributable to Owners of Parent/Average shareholders' equity over the period

賃貸不動産の規模と評価益の推移

Trends in Size and Unrealized Gain from Rental Properties

賃貸等不動産の評価益 Unrealized Gain from Rental Properties





十億円/Billions of Yen

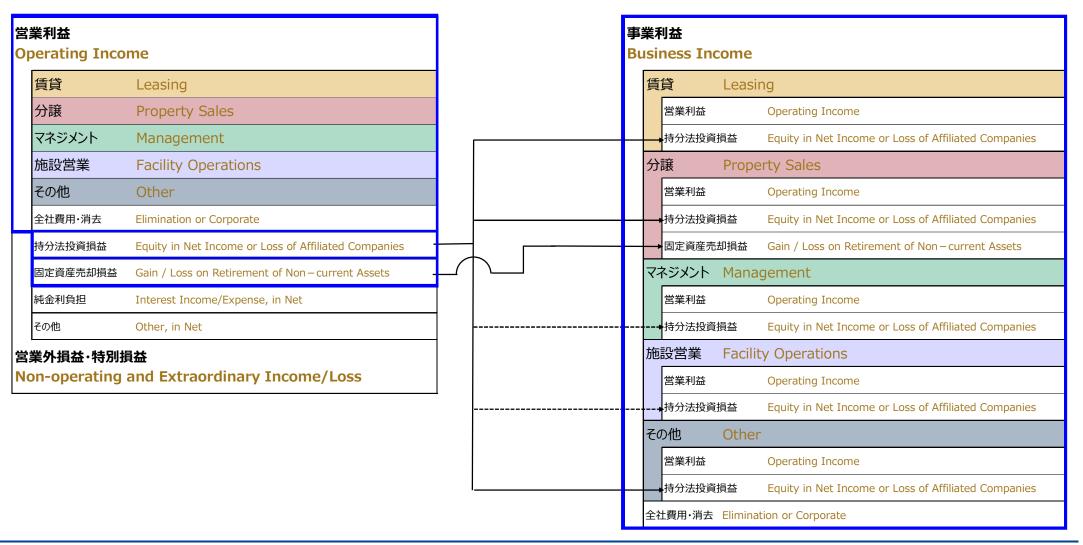
					I ISI J	/ DIIIIOTIS OF TELL			
				期末簿価 2024年3月期 Year-end Book Value FY2023/4Q	期末時価 2024年3月期 Year-end Market Price FY2023/4Q	差額(評価益) Difference (Unrealized Gain)			
	Eth	オフィス	Office	1,531.0	3,302.6	1,771.6			
稼働資産	国内 Domestic	商業施設	Retail	546.8	1,150.8	603.9			
你倒具生 Operating Assets	Domestic	その他	Other	182.0	230.6	48.5			
Operating Assets	海外	オフィス	Office	750.6	1,572.7	822.1			
	Overseas	商業施設	Retail	173.0	239.6	66.6			
開発中資産	時価評価対象*1	Subject to	Valuation*1	47.0	103.0	56.0			
Under Development	時価評価対象外	Not Subject	ct to Valuation	362.0	362.0	0.0			
合計/Total		3,592.7	6,961.6	3,368.9					
前其	前期末からの差異/Difference from End of Last Year			+159.6	+265.8	+106.3			
***	5.0 T. T. W. T. G.	T = 1 + 1 =	4 2025 (C2 D WILL WILL STORE COLUMN TEACH CO						

^{*1 2025}年3月期に竣工予定の国内における賃貸用不動産/Domestic rental properties scheduled to be completed in FY2024

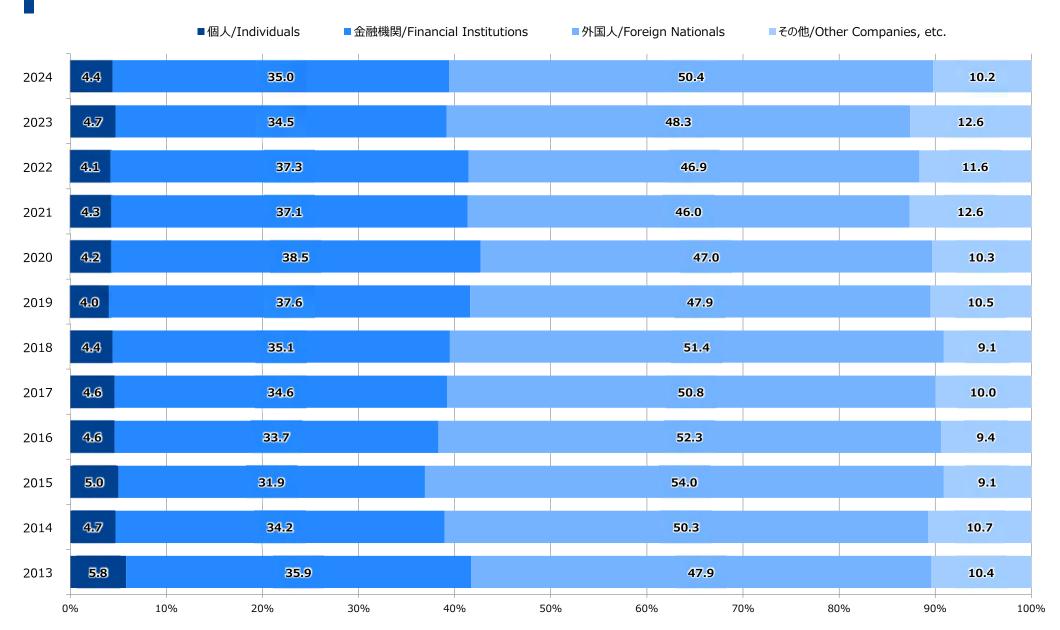
Financial Highlights: Establishment of new profit indicator "Business Income"

2024年4月11日に公表した次期を初年度とするグループ長計経営方針「& INNOVATION 2030」において、新たな利益指標として「事業利益」を設定。 In the Group's Long-Term Vision "& INNOVATION 2030," which was announced on April 11, 2024 and will begin in the next fiscal year, "Business Income" was set as a new profit indicator.

■事業利益=営業利益+持分法投資損益等(不動産分譲を目的とした関係会社株式売却損益含む)+固定資産売却損益
Business Income = Operating Income + Equity in earnings (losses) of affiliates (including gains (losses) on sales of stocks of subsidiaries and affiliates for the purpose of property sales) + Gains (losses) on sales of fixed assets



3月末時点の株主構成比/Shareholder Composition as of March 31



当社企業データ:賃貸事業の開発事例

Company Data: Examples of Developments in Leasing Business

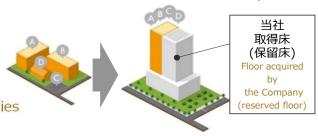
> 決算・企業情報等Financial Results and Corporate Information,etc.

市街地再開発事業 Urban Area Redevelopment Project

【市街地再開発の特徴 /Overview of Urban Area Redevelopment】

アセットオーナーとして 街づくりに関与することで、 新たな事業機会を獲得

Acquire new business opportunities by creating neighborhoods as an asset owner



(注) A,B,C,D = 地権者、建物所有者など

Note: A, B, C, D = Land owners, building owners, etc.

保有資産の建替 Reconstruction of Owned Assets

グループ会社が保有する資産 を一体的に建て替え

Integrally reconstruct multiple assets held by the Group

一般的な開発 Standard-Type Development

相対取引、入札等により新たな事業機会を獲得

Acquire new business opportunities through arm's length transactions, bidding, etc.

主な開発プロジェクトの開発期間 (参考例) /Development periods of main development projects (Reference example)

エリア	種別	プロジェクト名	所在地	事業スケ	ジュール /Pι	oject Scl	hedule												事業期間
Area	Туре	Project Name	Location	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	Project Periods
		東京ミッドタウン日比谷 TOKYO MIDTOWN HIBIYA	東京都·千代田区 Chiyoda-ku, Tokyo																13.0
	複合型	日本橋髙島屋三井ビル Nihonbashi Takashimaya Mitsui Building	東京都·中央区 Chuo-ku, Tokyo		権者勉強会 tiate stud		s with ot	her lando	owners										13.0
	Mixed use	msb Tamachi 田町ステーションタワーS msb Tamachi Tamachi Station Tower S	東京都·港区 Minato-ku, Tokyo				大札参加 Take pa	rt in bidd	ing										10.0
国内 Japan		日本橋室町三井タワー Nihonbashi Muromachi Mitsui Tower	東京都·中央区 Chuo-ku, Tokyo								★準備組 Establ		aration u	nion					7.0
	商業	ららぽーと名古屋みなとアクルス LaLaport NAGOYA minato AQULS	愛知県·名古屋市 Nagoya, Aichi									入札参加 Take pa	rt in bidd	ing					6.0
	Retail	ららぽーと沼津 LaLaport NUMAZU	静岡県・沼津市 Numazu, Shizuoka											I	e権者協議開 nitiate stu ther land	idy group	s with		3.5
	物流 Logistics	MFLP船橋 I MFLP Funabashi I	千葉県·船橋市 Funabashi, Chiba																2.0
海外	オフィス Office	55ハドソンヤード 55 Hudson Yards	米国·NY New York				ng to ope 検討など/C				rs, busine	ss review		出資契約Æ Enter in	締結 to investr	ment agre	eement		4.0
Overseas	商業 Retail	MOP台湾台中港 MOP TAICHIUNG PORT	台湾·台中市 Taichung City, Taiwan				romotion 体期間を含	_		_	d (includir	ng dismai	ntling peri	od)	★入札参 Take p	bo Dart in bio	dding		3.0

^{*}事業期間は、プロジェクトの事業化を決定した時点を起点としています。

また、再開発事業においては再開発の実現に向けた地権者との合意形成(勉強会等による協議)の期間を含みます。

(consultations by study groups, etc.) with landowners intending to bring the redevelopment to fruition.

^{*}The project period starts from when commercialization as a company is decided to have been made.

In the case of redevelopment projects, the project period also includes the time needed to draw up an agreement

当社企業データ:財務データ(過去11年)

Company Data: Financial Data (Last 11 Years)

決算·企業情報等
Financial Results and
Corporate Information, etc.

													円/Millions of yen
年度 <mark>/FY</mark>			2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
	営業収益	Revenue from Operations	1,515,252	1,529,036	1,567,969	1,704,416	1,751,114	1,861,195	1,905,642	2,007,554	2,100,870	2,269,103	2,383,289
経営成績 Business	営業利益	Operating Income	172,567	186,074	202,482	232,698	245,902	262,147	280,617	203,770	244,978	305,405	339,690
Results	経常利益	Ordinary Income	144,587	163,373	182,521	219,607	240,341	254,106	258,510	168,865	224,940	265,358	267,890
	親会社株主に帰属する当期純利益	Profit Attributable to Owners of Parent	76,843	100,185	117,722	131,815	155,874	168,661	183,972	129,576	176,986	196,998	224,647
	総資産	Total Assets	4,548,822	5,067,187	5,363,477	5,551,751	6,284,723	6,802,731	7,395,359	7,741,972	8,208,012	8,841,396	9,489,527
	販売用不動産 ^{*1}	Real Property for Sale*1	961,449	1,031,080	1,167,745	1,334,167	1,524,863	1,630,558	1,907,839	1,930,528	2,051,704	2,163,634	2,375,281
財務状態	有形·無形固定資産	Tangible and Intangible Fixed Assets	2,526,139	2,788,633	2,968,975	2,967,788	3,318,928	3,500,482	3,753,141	3,796,800	3,914,135	4,293,130	4,405,526
Financial Situation	資本的支出	Capital Expenditure	148,255	273,487	207,172	173,745	440,752	390,514	379,279	565,266	272,389	386,592	246,609
Situation	減価償却費	Depreciation	56,030	61,242	67,460	71,357	70,167	79,034	91,434	98,196	111,500	125,298	133,726
	有利子負債 ^{*2}	Interest-Bearing Debt*2	2,040,071	1,976,150	2,226,236	2,287,489	2,604,656	2,906,610	3,481,117	3,623,438	3,667,234	4,048,531	4,430,422
	自己資本	Shareholders' Equity	1,274,355	1,871,922	1,922,305	1,984,635	2,204,882	2,342,512	2,408,679	2,555,885	2,796,474	2,900,726	3,110,088
	営業活動によるキャッシュ・フロー	Cash Flows from Operating Activities	189,903	30,343	32,154	227,432	30,143	216,709	87,094	187,862	271,469	297,708	241,697
キャッシュ・フロー	投資活動によるキャッシュ・フロー	Cash Flows from Investing Activities	-44,056	-261,640	-239,719	-201,583	-365,464	-388,895	-532,806	-131,035	-210,057	-422,034	-286,987
Cash Flow	財務活動によるキャッシュ・フロー	Cash Flows from Financing Activities	-123,713	221,508	201,110	15,071	289,150	231,238	467,751	-66,565	-139,600	111,448	59,988
	現金及び現金同等物の期末残高	Balance for Cash and Cash Equivalents at End of Period	127,337	118,960	109,966	148,546	100,708	157,682	179,472	187,723	142,682	132,310	179,249
1株当たり指標	EPS(1株当たり純利益)(円) *3	EPS (Earnings Per Share) (Yen)*3	29.2	34.6	39.7	44.5	52.6	57.1	62.8	44.8	61.5	69.3	80.2
Index per Share	BPS(1株当たり純資産)(円) *3	BPS (Book-value Per Share) (Yen)*3	483.7	631.4	648.5	669.5	743.7	794.9	826.8	885.5	980.7	1,035.8	1,109.9
	配当金(円) *3	Cash Dividends (Yen)	7	8	10	11	13	15	15	15	18	21	28
	ROA(%)*4	ROA(%)*4	4.07	4.10	4.14	4.59	4.58	4.44	4.18	2.84	3.31	3.86	3.94
日子至2十七十四	ROE(%)*5	ROE(%)*5	6.26	6.37	6.20	6.75	7.44	7.42	7.74	5.22	6.61	6.92	7.47
	D/Eレシオ(倍) ^{*6}	D/E Ratio (Times)*6	1.60	1.06	1.16	1.15	1.18	1.24	1.45	1.42	1.31	1.40	1.42
Indexes	自己資本比率(%)	Equity Ratio (%)	28.0	36.9	35.8	35.7	35.1	34.4	32.6	33.0	34.1	32.8	32.8
	総還元性向(%)	Total Shareholder Return Ratio (%)	25.1	24.1	25.2	25.5	35.0	35.1	36.9	44.2	46.6	44.9	52.7

^{*1} 販売用不動産=販売用不動産+仕掛販売用不動産+開発用土地+前渡金/Real property for sale = Real property for sale + real property for sale in progress + land for development + advances paid for purchases

^{*2} 有利子負債=短期借入金+NR短期借入金+CP+短期償還社債+NR短期償還社債+社債+NR社債+長期借入金+NR長期借入金/Interest-bearing debt = Short-term debt + non-recourse short-term debt

⁺ commercial paper + bonds redeemable within one year + non-recourse bonds redeemable within one year + corporate bonds + non-recourse bonds + long-term debt + non-recourse long-term debt

^{*3} 普通株式1株につき3株の株式分割を行っております。2022年度以前は前連結会計年度の期首に当該株式分割が行われたと仮定して、数値を算定しております。

[/]The Company conducted a 3-for-1 stock split for common shares, and calculated the figures for fiscal years prior to fiscal year 2022 as if the stock split had been conducted at the beginning of the previous fiscal year.

^{*4} ROA=(営業利益+営業外収益)/総資産期首期未平均残高/ROA=(Operating income + non-operating income)/average total assets over the period

^{*5} ROE=親会社株主に帰属する当期純利益/自己資本期首期未平均残高/ROE=Profit attributable to owners of parent /average shareholders' equity over the period

^{*6} D/Eレシオ=有利子負債/自己資本/Debt Equity ratio=Interest-bearing debt/shareholders' equity

決算・企業情報等
Financial Results and
Corporate Information,etc.

For details, please refer to the latest ESG Report

Company Data: Non-Financial Data

		計画は、IESG Repu		, , , ,	https://www.mitsuifudosan.co.jp/english/esg_csr/report/						
		https://www.mitsu									
年度 <mark>/FY</mark>	温室効果ガス(GHG)排出量		単位/Unit	2018	2019	2020	2021	2022			
	(SBT基準に基づく)	Greenhouse gas (GHG) emissions (based on SBT standards)	1,000t-CO ₂	5,076	4,383	4,690	4,199	5,503	3,984 ^{*5}		
	うちScope1	Of these, Scope 1	1,000t-CO ₂	90	104	115	140	183	- *6		
	うちScope2	Of these, Scope 2	1,000t-CO ₂	395	413	363	438	457	- *6		
環境指標 ^{*1} Environmental	うちScope 3	Of these, Scope 3	1,000t-CO ₂	4,591	3,865	4,211	3,621	4,863	- *6		
Indicators *1	エネルギー消費量 ^{*2}	Energy usage*2	MWh	1,454,755	1,488,256	1,433,237	3,653,327	3,935,352	- *6		
	水使用量(取水量) ^{*2}	Water usage (intake volume)*2	1,000㎡/年 1,000 ㎡/year	5,407	5,726	5,365	11,849	14,210	- *6		
	水使用量(排水量) ^{*2}	Water usage (discharge volume)*2	1,000㎡/年 1,000 ㎡/year	5,595	5,539	4,711	10,445	12,546	- *6		
	廃棄物排出量 ^{*2}	Waste emissions volume*2	t/年 t/year	47,271	47,188	38,080	112,375	127,369	- *6		
	従業員数(連結)	No. of employees (Consolidated)	人/persons	19,081	20,864	23,992	24,408	24,706	25,593		
	うち三井不動産(単体)	Of these, Mitsui Fudosan Co., Ltd. (Non-consolidated)	人/persons	1,577	1,678	1,776	1,898	1,973	2,049		
	女性管理職比率(単体)*3	Women in management positions ratio (Non-consolidated) *4	%	3.3	4.5	5.7	6.8	7.7	9.2		
	女性総合職比率(単体)*3	Women in general positions ratio (Non-consolidated) *4	%	11.0	12.5	14.3	16.5	18.0	19.7		
人材指標 Human	有給休暇取得日数	Number of paid leave days taken	日/days	14.1	14.9	13.8	15.0	16.2	16.2		
Resources Indicators	育児休業取得者数(比率) 男性 (単体)*4	Number (percentage) of persons taking childcare leave, men (Non-consolidated)*5	人/persons	27(84.4%)	25(61.0%)	28(70.0%)	38(79.2%)	59(122.9%)	63(116.6%)		
	育児休業取得者数(比率) 女性 (単体)	Number (percentage) of persons taking childcare leave, women (Non-consolidated)	人/persons	15(100%)	10(100%)	13(100%)	20(95.2%)	22(100%)	25(96%)		
	育児休業取得者の復帰率(単体)	Return rate from childcare leave (Non-consolidated)	%	100	100	100	100	100	100		
	健康診断・人間ドック受診率(単体)	Health checkup and screening rate (Non-consolidated)	%	99.5	99.8	99.5	100	100	100		
	フルタイム従業員の自己都合離職率(単体)	Full time staff voluntary turnover rate (Non-consolidated)	%	0.77	0.53	0.51	0.81	0.66	0.93		

詳細は、「ESG Report lを参照

^{*1} 三井不動産および連結子会社のうち、建物保有会社もしくは従業員100人以上の会社が保有する施設となります。集計範囲・方法の見直し等により数値が変動する可能性があります。

^{*1} Facilities owned by Mitsui Fudosan and its consolidated subsidiaries that either own properties or have 100 or more employees. Values are subject to change due to revisions to aggregation range and methods.

^{*2} FY2018~FY2020:対象範囲は原則として「エネルギーの使用の合理化等に関する法律」に基づいて報告義務のある施設となります。ただし、一部の施設を除きます。

^{*2} FY2018-FY2020: In principle, the scope of the project covers facilities that are required to report based on the Law Concerning the Rational Use of Energy. However, some facilities are excluded.

^{*3} 各年度とも翌年度期初4月1日の数値となります。

^{*3} Figures for each fiscal year are those for the beginning of the fiscal year starting April 1 of the following year.

^{*4} 育児目的休暇の取得率。分母:該当年度に配偶者が出産した人数、分子:該当年度に育児目的休暇を取得した人数

^{*4} Percentage of persons taking leave intended for childcare.

Denominator: Number of people whose own spouse gave birth in the relevant year, Numerator: number of persons who took leave for childcare purposes in the relevant year.

^{*5 6}月末時点暫定数値

^{*5} Provisional figures as of the end of June

^{*6} 数値確定次第、更新いたします。

^{*6} Values will be updated when finalized.

オフイス 貸付面積 約2,060,000㎡ (連結、当社グループ保有物件、2024年3月末時点) Office Buildings Leased floor space Aprrox. 2,060,000㎡ (Consolidated, Own Properties, as of March 31, 2024)

■延床面積*1 上位15物件*2 (2024年3月末時点)

Total floor space*1 Top 15 properties*2 (As of March 31, 2024)

*1:建物延床面積に当社持分を乗じて算出/Calculated by multiplying the total floor space of the building by our interest

*2: 当社が持分を保有する施設を対象/Facilities in which we hold an interest

名称/Name	所在/Location	延床面積(約) /Total Floor Space*	竣工/Completion	オフィス以外の用途/Main application
東京ミッドタウン	東京都港区	383 000m²	2007年1月	商業、ホテル、住宅
Γokyo Midtown	Minato-ku, Tokyo	≤ 282,000m²	Jan. 2007	Retail, Hotel, Housing
東京ミッドタウン日比谷	東京都千代田区	≤ 189,000m²	2018年2月	商業
okyo Midtown Hibiya	Chiyoda-ku, Tokyo	= 189,000111	Feb. 2018	Retail
日本橋室町三井タワー	東京都中央区	≤ 152,000m²	2019年3月	商業
lihonbashi Muromachi Mitsui Tower	Chuo-ku, Tokyo	= 132,000111	Mar. 2019	Retail
憂が関ビルディング	東京都千代田区	≤ 145,000m²	1968年4月	商業
asumigaseki Building	Chiyoda-ku, Tokyo	= 143,00011	Apr. 1968	Retail
日本橋三井タワー	東京都中央区	≤ 134,000m²	2005年7月	商業、ホテル
lihonbashi Mitsui Tower	Chuo-ku, Tokyo	= 134,00011	Jul. 2005	Retail, Hotel
東京ミッドタウン八重洲	東京都中央区	≤ 108,000m²	2022年8月	商業、ホテル
okyo Midtown Yaesu	Chuo-ku, Tokyo	型 108,000m	Aug. 2022	Retail, Hotel
日本橋一丁目三井ビルディング	東京都中央区	≃ 93,000㎡	2004年1月	商業
ihonbashi 1-Chome Mitsui Building	Chuo-ku, Tokyo	≥ 93,000iii	Jan. 2004	Retail
横浜三井ビルディング	神奈川県横浜市	≃ 90,000㎡	2012年2月	商業
okohama Mitsui Building	Yokohama-shi, Kanagawa	<u> </u>	Feb. 2012	Retail
日本橋髙島屋三井ビルディング	東京都中央区	≃ 84,000㎡	2018年6月	商業
lihonbashi Takashimaya Mitsui Building	Chuo-ku, Tokyo	<u> </u>	Jun. 2018	Retail
· ラントウキョウノースタワー	東京都千代田区	≤ 82,000m²	2007年10月	商業
GranTokyo North Tower	Chiyoda-ku, Tokyo	= 82,000111	Oct. 2007	Retail
E井住友銀行本店ビルディング	東京都千代田区	≥ 80,000㎡	2010年7月	_
umitomo Mitsui Banking Corporation Head Office Building	Chiyoda-ku, Tokyo	≥ 80,00011	Jul. 2010	_
nsb Tamachi 田町ステーションタワーS	東京都港区	∽ 75,000㎡	2018年5月	商業、ホテル
nsb Tamachi Tamachi Station Tower South	Minato-ku, Tokyo	≥ 75,000iii	May 2018	Retail, Hotel
デートスクエア	千葉県柏市	≤ 48,000m²	2014年4月	商業、住宅
ATE SQUARE	Kashiwa-shi, Chiba	± 48,000m	Apr. 2014	Retail, Housing
幌三井JPビルディング	北海道札幌市	v 40 000m²	2014年8月	商業
apporo Mitsui JP Building	Sapporo-shi, Hokkaido	≤ 48,000m²	Aug. 2014	Retail
B町東三井ビルディング	東京都中央区	12 40 000m²	2010年10月	商業
Iuromachi Higashi Mitsui Building	Chuo-ku, Tokyo	≤ 40,000m²	Oct. 2010	Retail

商業施設 Retail Facilities 貸付面積 約2,010,000㎡ (連結、当社グループ保有物件、2024年3月末時点)

Leased floor space Aprrox. 2,010,000m (Consolidated,Own Properties, as of March 31, 2024)

■リージョナル型施設 店舗面積上位10物件(2024年3月末時点)/Top 10 regional facilities by shop area (As of March 31, 2024)

	名称 Name		所在 Location	店舗面積(約) Shop Area	店舗数(約) No. of shops	開業年月 Opening date	店舗売上 (10億円単位、2023年度) Store sales, Billions of yen, FY2023
ららぽーとTOKYO-BAY	LaLaport TOKYO-BAY	千葉県船橋市	Funabashi-shi, Chiba	≃ 102,000㎡	∽ 460	1981年4月 Apr. 1981	63
ららぽーと横浜	LaLaport YOKOHAMA	神奈川県横浜市	Yokohama-shi, Kanagawa	≌ 93,000㎡	≥ 280	2007年3月 Mar. 2007	56
ららぽーとEXPOCITY	LaLaport EXPOCITY	大阪府吹田市	Suita-shi, Osaka	≃ 88,000㎡	≃ 310	2015年11月 Nov. 2015	52
ららぽーと富士見	LaLaport FUJIMI	埼玉県富士見市	Fujimi-shi, Saitama	≌ 80,000㎡	≥ 290	2015年4月 Apr. 2015	51
ラゾーナ川崎プラザ	LAZONA Kawasaki Plaza	神奈川県川崎市	Kawasaki-shi, Kanagawa	∽ 79,000㎡	≃ 330	2006年9月 Sep. 2006	92
ららぽーと福岡	LaLaport FUKUOKA	福岡県福岡市	Fukuoka-Shi, Fukuoka	≃ 73,000㎡	≥ 220	2022年4月 Apr. 2022	40
ららぽーと豊洲	LaLaport TOYOSU	東京都江東区	Koto-ku, Tokyo	∽ 67,000㎡	≃ 210	2006年10月 Oct. 2006	49
ららぽーと門真 / MOP大阪門真*1*2	LaLaport Kadoma / MOP Osaka Kadoma ^{*1*2}	大阪府門真市	Kadoma-shi, Osaka	≌ 66,000㎡	≥ 250	2023年4月 Apr. 2024	_*3
ららぽーと沼津	LaLaport NUMAZU	静岡県沼津市	Numazu-shi, Shizuoka	∽ 64,000㎡	≃ 210	2019年10月 Oct. 2019	32
ららぽーと愛知東郷	LaLaport AICHI TOGO	愛知県愛知郡	Aichi-gun, Aichi	≤ 63,000㎡	≥ 200	2020年9月 Sep. 2020	28

■アウトレット型施設 店舗面積上位10物件(2024年3月末時点)/Top 10 Outlet-type Facilities by shop area (As of March 31, 2024)

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	名称 * ² Name		所在 Location	店舗面積(約) Shop Area	店舗数(約) No. of shops		美年月 ng date	店舗売上 (10億円単位、2023年度) Store sales, Billions of yen, FY2023
MOP木更津	MOP KISARAZU	千葉県木更津市	Kisarazu-shi, Chiba	≃ 46,000㎡	∽ 310	2012年4月	Apr. 2012	64
MOPジャズドリーム長島	MOP JAZZ DREAM NAGASHIMA	三重県桑名市	Kuwana-shi, Mie	≃ 46,000㎡	∽ 300	2002年3月	Mar. 2002	57
MOP滋賀竜王	MOP SHIGA RYUO	滋賀県蒲生郡	Gamo-gun, Shiga	≌ 37,000㎡	≃ 240	2010年7月	Jul. 2010	30
MOP札幌北広島	MOP SAPPOROKITAHIROSHIMA	北海道北広島市	Kitahiroshima-shi,Hokkaido	≃ 30,000㎡	∽ 180	2010年4月	Apr. 2010	27
MOP横浜ベイサイド	MOP YOKOHAMA BAYSIDE	神奈川県横浜市	Yokohama-shi, Kanagawa	≌ 27,000㎡	∽ 170	1998年9月	Sep. 1998	23
MOP幕張	MOP MAKUHARI	千葉県千葉市	Chiba-shi, Chiba	≃ 23,000㎡	∽ 140	2000年10月	Oct. 2000	21
MOPマリンピア神戸	MOP MARINE PIA KOBE	兵庫県神戸市	Kobe-shi, Hyogo	≌ 23,000㎡	∽ 140	1999年10月	Oct. 1999	_*4
MOP多摩南大沢	MOP TAMA MINAMI OSAWA	東京都八王子市	Hachioji-shi, Tokyo	≌ 21,000㎡	∽ 120	2000年9月	Sep. 2000	17
MOP仙台港	MOP SENDAI PORT	宮城県仙台市	Sendai-shi, Miyagi	≌ 20,000㎡	∽ 120	2008年9月	Sep. 2008	14
MOP倉敷	MOP KURASHIKI	岡山県倉敷市	Kurashiki-shi, Okayama	≌ 20,000㎡	∽ 120	2011年12月	Dec. 2011	12

^{*1 「}ららぽーと」と「三井アウトレットパーク」の複合物件、数値は全て合算し算出。/ Complex property of "LaLaport" and "Mitsui Outlet Park".All figures are combined. *2 MOP = 三井アウトレットパーク/Mitsui Outlet Park

^{*3 2023}年度竣工物件のため非開示/Not disclosed as the property was completed in 2023. *4 リニューアルにより2023年度内にクローズしたため非開示 / Not disclosed as closed within FY2023 due to renewal.

主な稼働物件一覧(国内)

List of Main Properties in Operation (Domestic)

決算・企業情報等
Financial Results and
Corporate Information, etc.

物流施設

稼働施設 延床面積 約1,800,000㎡ (連結、当社グループ保有物件、2024年3月末時点)

Logistics Facilities

Operating Facilities Total Floor Space ≤ 1,800,000m² (Consolidated,Own Properties, as of March 31, 2024)

■延床面積上位10物件*1 (2024年3月末時点) /Total floor space Top 10 properties*1 (As of March 31, 2024) *1: 当社が持分を保有する施設を対象/Facilities in which we hold an interest

	(2027年3/3水内派) / Total Hoo	space rop to properties (As or	March 31, 2024)	エ・コロカリカと休日するが成立とか	My racincies in which we hold all interest			
	名称/Name	所在/Location	延床面積(約) /Total Floor Space	竣工/Completion	テナント構成/Tenant Composition			
MFLP船橋 I	MFLP FUNABASHI I	千葉県船橋市 Funabashi-shi,Chiba	≃ 198,000㎡	2016年10月 Oct. 2016	マルチテナント Multi-tenant			
MFLP船橋 II	MFLP FUNABASHI II	千葉県船橋市 Funabashi-shi,Chiba	∽ 229,000㎡	2019年10月 Oct. 2019	マルチテナント Multi-tenant			
MFLP船橋Ⅲ	MFLP FUNABASHIⅢ	千葉県船橋市 Funabashi-shi,Chiba	∽ 271,000㎡	2021年6月 Jun. 2021	マルチテナント Multi-tenant			
MFLP日野	MFLP HINO	東京都日野市 Hino-shi, Tokyo	≤ 213,000m²	2015年10月 Oct. 2015	マルチテナント Multi-tenant			
MFLP市川塩浜 II	MFLP ICHIKAWA SHIOHAMA II	千葉県市川市 Ichikawa-shi,Chiba	≤ 184,000m²	2022年3月 Mar. 2022	マルチテナント Multi-tenant			
東京レールゲートEAST	TOKYO RAIL GATE EAST	東京都品川区 Shinagawa-ku,Tokyo	≤ 174,000m²	2022年7月 Jul. 2022	マルチテナント Multi-tenant			
MFLP座間	MFLP ZAMA	神奈川県座間市 Zama-shi, Kanagawa	≤ 134,000m²	2023年9月 Sep. 2023	マルチテナント Multi-tenant			
MFLP海老名 I	MFLP EBINA I	神奈川県海老名市 Ebina-shi, Kanagawa	≤ 122,000m²	2022年9月 Sep. 2022	マルチテナント Multi-tenant			
MFLP弥富木曽岬	MFLP YATOMIKISOSAKI	三重県桑名郡 Kuwana-gun, Mie	≤ 99,000m²	2023年3月 Mar. 2023	マルチテナント Multi-tenant			
MFIP羽田	MFIP HANADA	東京都大田区 Ota-ku, Tokyo	≌ 81,000㎡	2019年6月 Jun. 2019	マルチテナント Multi-tenant			

ホテル・リゾート

稼働施設室数 約13,300室(連結、2024年3月末時点)

Hotels and Resorts

Number of rooms in operation ≈ 13,300 (Consolidated, as of March 31, 2024)

■宿泊主体型ホテル施設 室数上位10物件(2024年3月末時点)/Top 10 Lodging-focused Hotels by rooms (As of March 31, 2024)

	名称/Name ^{*2}	Ē	所在/Location	室数(約)/Rooms	開業/Op	ening Date		スキーム/Scheme
東京ドームホテル	Tokyo Dome Hotel	東京都文京区	Bunkyo-ku, Tokyo	≤ 1000	2000年6月	Jun. 2000	土地·建物保有	Land and buildings owned
MGHプラナ東京ベイ	MGH PRANA Tokyo Bay	千葉県浦安市	Urayasu-shi, Chiba	∽ 550	2007年6月	Jun. 2007	建物賃借	Rent Building
MGH汐留イタリア街	MGH Shiodome Italia-gai	東京都港区	Minato-ku, Tokyo	∽ 370	2007年4月	Apr. 2007	建物賃借	Rent Building
MGH五反田	MGH Gotanda	東京都品川区	Shinagawa-ku, Tokyo	∽ 370	2018年6月	Jun. 2018	借地·建物保有	Leased land and own building
MGH神宮外苑の杜プレミア	MGH Jingugaien Tokyo PREMIER	東京都新宿区	Shinjuku-ku, Tokyo	∽ 360	2019年11月	Nov. 2019	借地·建物保有	Leased land and own building
MGH銀座プレミア	MGH Ginza PREMIER	東京都中央区	Chuo-ku, Tokyo	∽ 360	2005年11月	Nov. 2005	土地·建物保有	Land and buildings owned
MGH岡山	MGH Okayama	岡山県岡山市	Okayama-shi, Okayama	≥ 350	2000年7月	Jul. 2000	土地·建物保有	Land and buildings owned
MGH京都四条	MGH Kyoto Shijo	京都府京都市	Kyoto-shi, Kyoto	≥ 340	1997年10月	Oct. 1997	建物賃借	Rent Building
MGH銀座五丁目	MGH Ginza-gochome	東京都中央区	Chuo-ku, Tokyo	≃ 330	2019年9月	Sep. 2019	土地·建物保有	Land and buildings owned
ミレニアムMGH東京	Millennium MGH Tokyo	東京都中央区	Chuo-ku, Tokyo	≃ 320	2014年12月	Dec. 2014	建物賃借	Rent Building

^{*2:} MGH=三井ガーデンホテル/Mitsui Garden Hotel

■主なリゾート・ラグジュアリー施設(2024年3月末時点)/Main Operating Resort and Luxury Facilities (As of March 31, 2024)

<u> </u>	1 377 1 777177 WEBS (2024-377) And Operating Resort and Editory Facilities (AS of Flaten S1, 2024)								
	名称/ <mark>Name</mark>		听在/Location	室数(約)/Rooms	開業/Ope	ening Date	スキーム/Scheme		
ハレクラニ沖縄	Halekulani Okinawa	沖縄県国頭郡	Kunigami-gun, Okinawa	≃ 360	2019年7月	Jul. 2019	土地·建物保有	Land and buildings owned	
HOTEL THE MITSUI KY	ОТО	京都府京都市	Kyoto-shi, Kyoto	∽ 160	2020年11月	Nov. 2020	土地·建物保有	Land and buildings owned	
フォーシーズンズホテル東京大	手町 Four Seasons Hotel Tokyo at Otemachi	東京都千代田区	Chiyoda-ku, Tokyo	∽ 190	2020年9月	Sep. 2020	土地·建物保有	Land and buildings owned	
ブルガリ ホテル 東京	Bvlgari Hotel Tokyo	東京都中央区	Chuo-ku, Tokyo	∽ 100	2023年4月	Apr. 2023	土地·建物保有	Land and buildings owned	

List of Main Properties in Operation (Overseas)

決算・企業情報等 Financial Results and Corporate Information, etc.

■欧米(2024年3月末時点)/Europe and North America (As of March 31, 2024)

アセット Asset	名称 Name	所在 Location	貸付可能面積(約)または戸数 Total Floor Space for lease or Number of Units	竣工 Completion
	50 Hudson Yards	New York, US	∽ 270,000㎡	2022年 / <mark>2022</mark>
	55 Hudson Yards	New York, US	∽ 118,000㎡	2018年 /2018
	1251 Avenue of the Americas	New York, US	≌ 215,000㎡	1970年 /1970
	Waterfront Corporate Center III	Hoboken, US	∽ 54,000㎡	2015年 /2015
オフィス	The Homer Building	Washington D.C., US	≃ 46,000㎡	1913年 /1913
Office Buildings	1200 17th Street,NW Seventeenth	Washington D.C., US	≌ 22,000㎡	2014年 /2014
	270 Brannan	San Francisco, US	≃ 20,000㎡	2016年 <mark>/2016</mark>
	5 Hanover Square, W1	London, UK	∽ 8,000㎡	2012年 /2012
	One Angel Court	London, UK	≌ 45,000㎡	2017年 / <mark>2017</mark>
	Television Centre	London, UK	≃ 55,000㎡	2017年 /2017
	525 West 52nd Street	New York, US	≌ 390 戸 /Units	2017年 /2017
賃貸住宅	J-Sol (4000 North Fairfax Drive)	Arlington, US	≃ 330 戸 /Units	2020年 /2020
Rental Housing	The Landing (22 Texas) San Francisco, US		≃ 260 戸 /Units	2019年 /2019
	Maizon Bethesda			2021年 <mark>/2021</mark>

■アジア(2024年3月末時点)/Asia (As of March 31, 2024)

アセット	名称		所在	店舗面積(約)	店舗数(約)	開業
Asset	Name		Location	Shop Area	Shops	Opening Year
	三井アウトレットパーク 台中港 Mitsui Outlet Park TAICHUNG PORT	台湾	Taiwan	≌ 43,000㎡	∽ 220	2018年 /2018
	三井アウトレットパーク 台湾林口 Mitsui Outlet Park LINKOU	台湾	Taiwan	≌ 45,000㎡	∽ 220	2016年 /2016
商業施設	三井アウトレットパーク 台南 Mitsui Outlet Park TAINAN	台湾	Taiwan	≃ 34,000㎡	□ 190	2022年 /2022
Retail	三井アウトレットパーク クアラルンプール国際空港 セパン Mitsui Outlet Park KLIA Sepang	マレーシア	Malaysia	≌ 34,000㎡	≥ 200	2015年 /2015
Facilities	ららぽーと ブキッ・ビンタン シティ センター LaLaport BUKIT BINTANG CITY CENTRE	マレーシア	Malaysia	≃ 82,600㎡	∽ 400	2022年 /2022
	ららぽーと上海金橋 LaLaport SHANGHAI JINQIAO	中国	China	≃ 55,000㎡	∽ 180	2021年 /2021
	ららステーション上海蓮花路 LaLa Station SHANGHAI LIANHUA ROAD	中国	China	≌ 16,500㎡	∽ 90	2021年 <mark>/2021</mark>

Source: Mori Building (As of May 23, 2024)

Corporate Information, etc.

都心5区のオフィス市況(平均賃料・空室率)





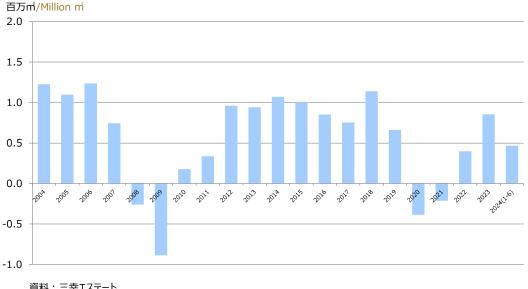
オフィスビル新規供給量(東京23区大規模、暦年)

Trend of Supply Volume of Large-Scale Office Buildings within Tokyo's 23 Wards (Calendar year)



都心5区のネットアブソープション(暦年)

Net Absorption Trend (5 wards of Central Tokyo, Calendar year)



資料: 三幸エステート Source: Sanko Estate

86

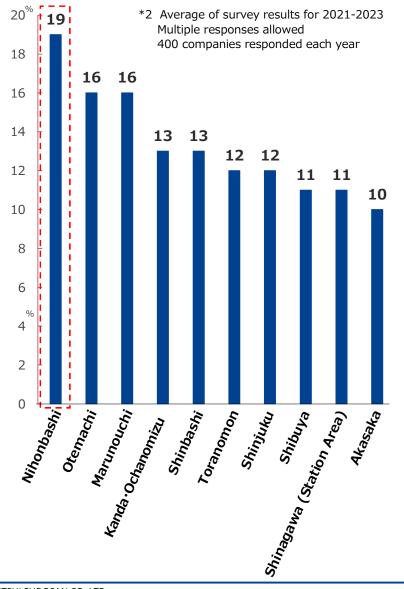
MITSUI FUDOSAN CO.,LTD

■竣工済/Completed

Results of survey*1 on corporate needs for office (23 wards of Tokyo)

*1 Source : Mori Building Co., Ltd. "2023 Survey of Office Needs in Tokyo's Core 23 Cities"
Target : Approximately 10,000 companies with headquarters in the 23 wards of Tokyo
(approx. 1,800 valid responses)

Desired areas for new renters*2 (Top 10 areas)



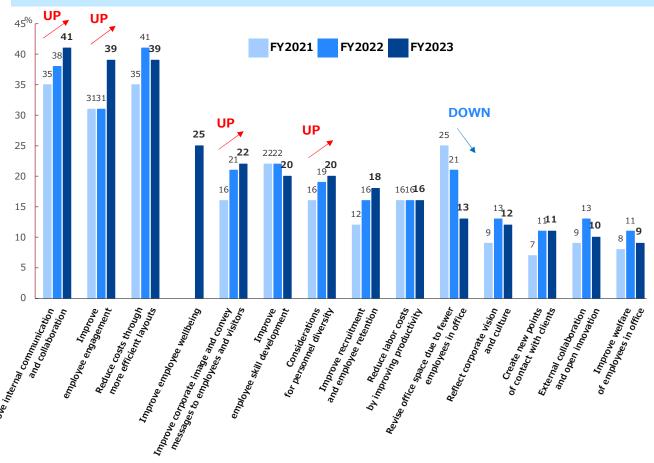
Challenges in creating an office environment*3

*3 Survey results for 2021-2023 Multiple responses allowed approx. 1,800 companies responded each year

The percentage of responses for "Improve internal and external communication" and "Improve employee engagement" increased and ranked at the top as challenges in creating an office environment.

Among companies with 300 or more employees, Approximately 60% point to "Improve internal and external communication" and "Improve employee engagement" as challenges, while 40% point to "Improve employee wellbeing" as a challenge.

Extracted from Mori Building Co., Ltd. "2023 Survey of Office Needs in Tokyo's Core 23 Cities"



Results of survey*1 on corporate needs for office (23 wards of Tokyo)

*1 Source: Mori Building Co., Ltd. "2023 Survey of Office Needs in Tokyo's Core 23 Cities" Target: Approximately 10,000 companies with headquarters in the 23 wards of Tokyo (approx. 1,800 valid responses)

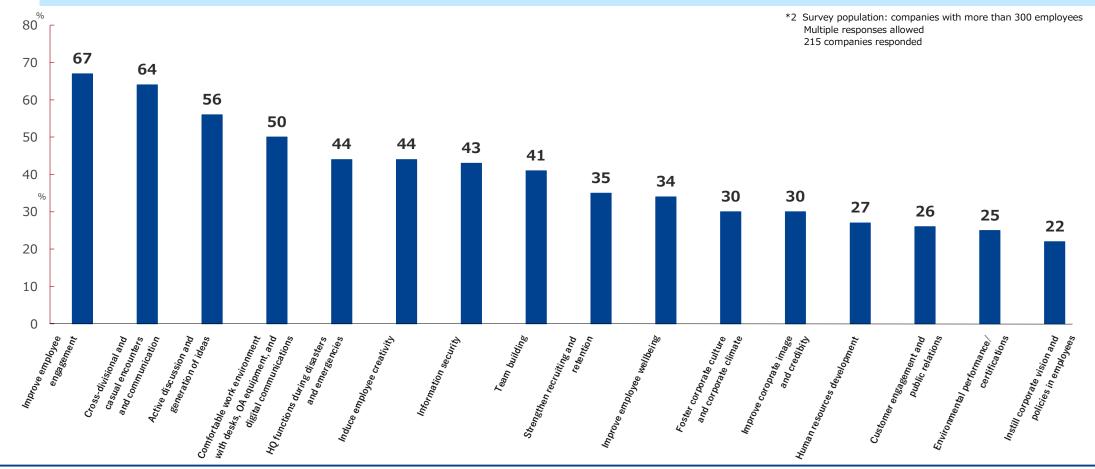
Significance of the head office and the functions and roles required of the head office

Among companies with 300 or more employees, the top responses were " Improve employee engagement,"

"Cross-divisional and casual encounters and communication," and "Active discussion and generation of ideas."

In addition to these, "Induce employee creativity," "Strengthen recruiting and retention," and "Improve employee wellbeing" received a much higher percentage of responses than the total number of responding companies, indicating a greater emphasis on the impact of the office on the employees.

Extracted from Mori Building Co., Ltd. "2023 Survey of Office Needs in Tokyo's Core 23 Cities"



業態別の売上高前年対比

Year-on-Year Change in Sales by Category



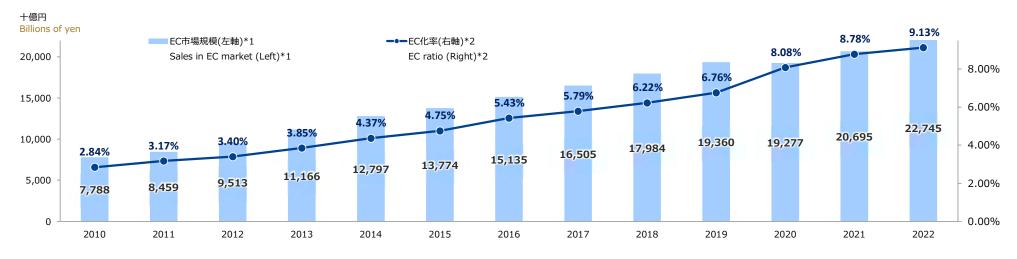
^{* &}lt;SC総合> 1Q,FY2020: -48.8% / 1Q,FY2021: 42.7% <百貨店> 1Q,FY2020: -51.7% / 2Q,FY2020: -25.6% / 1Q,FY2021: 44.9%

資料:百貨店協会、日本ショッピングセンター協会、チェーンストア協会

Source: Japan Department Stores Association, Japan Council of Shopping Centers, Japan Chain Stores Association

日本のEC市場規模の推移(BtoC)(暦年)

EC Market in Japan (BtoC) (Calendar year)



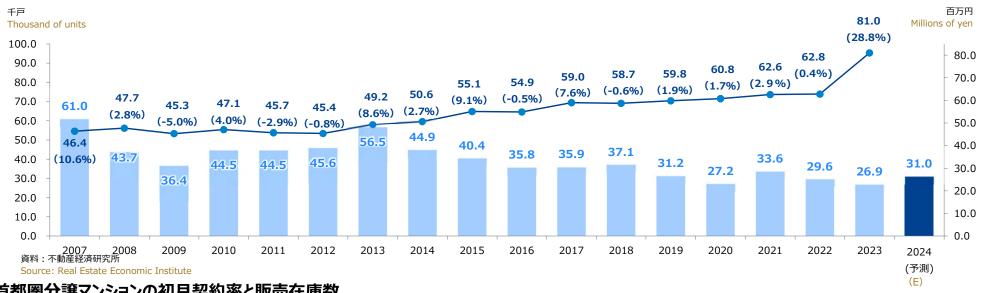
資料:経済産業省 Source: METI

- *1:EC市場規模には物販系分野、サービス系分野、デジタル系分野を含む
- *2:EC化率データの対象は物販系分野のみ

- *1 Scope of e-commerce market includes online ordering, services and digital
- *2 Data on shift to e-commerce is for online ordering only

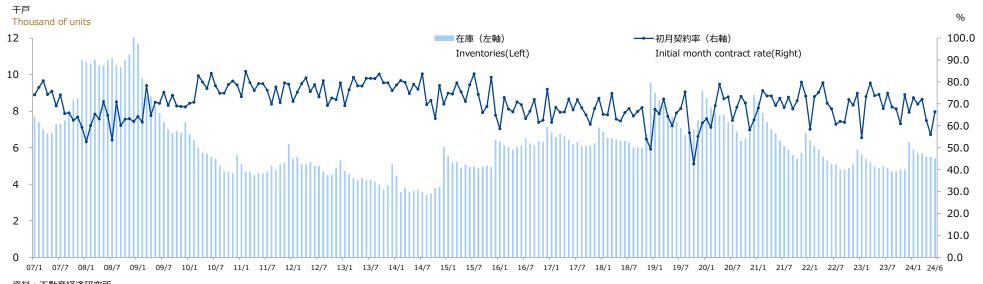
首都圏分譲マンションの新規発売戸数と戸当たり平均価格(暦年)

Tokyo Metropolitan Area Condominium Market: New Units Launched and Average Price per Unit (Calendar year)



首都圏分譲マンションの初月契約率と販売在庫数

Condominium Market in the Tokyo Metropolitan Area: Initial Month Contract & Unsold Inventory

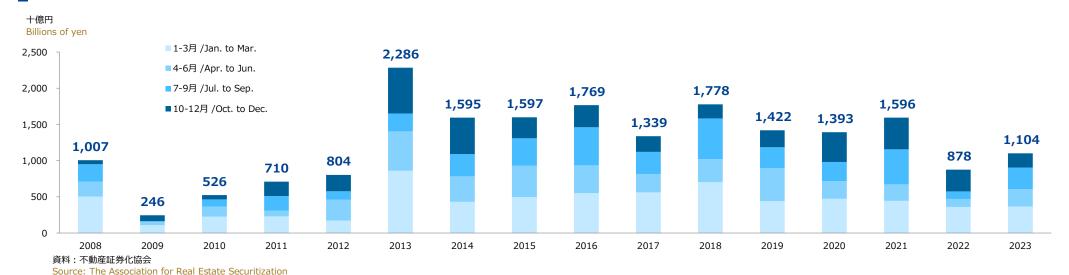


資料:不動産経済研究所

Source: Real Estate Economic Institute

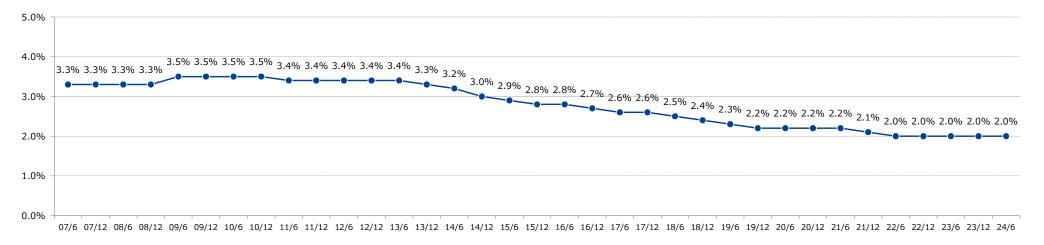
J-REITの資産取得価格(暦年)

Acquisition of Assets by J-REITs (Calendar year)



プライムエリアオフィス利回りのベンチマーク

Yield Benchmark for Offices in Prime Locations



資料:日本不動産研究所

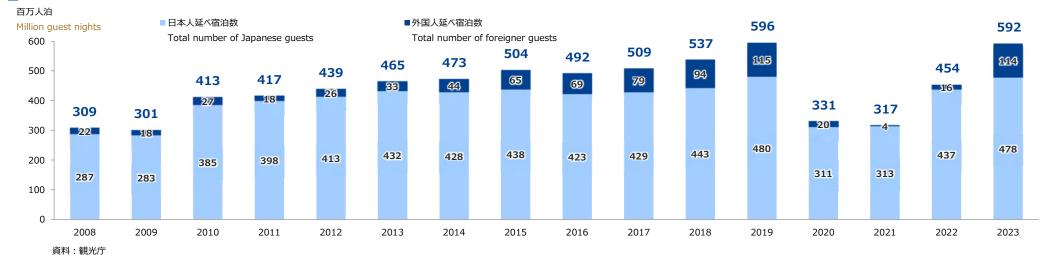
プライムエリアオフィス:千代田区丸の内・大手町、中央区日本橋地区における築5年程度、延床面積20,000坪以上、基準階面積500坪以上 利回りペンチマーク(NCFベース):日本不動産研究所が還元利回りの査定においてベースとする各用途・各地域ごとの利回りを指す

Source: Survey by Japan Real Estate Institute

Offices in prime locations: Office buildings around five years old located in the Marunouchi, Otemachi, and Nihonbashi areas with total and standard floor areas of 66,000 m or more and 1,600 m or more, respectively. Yield benchmark (on an NCF basis): Yield by use and region based on an assessment of capitalization rates by the Japan Real Estate Institute.

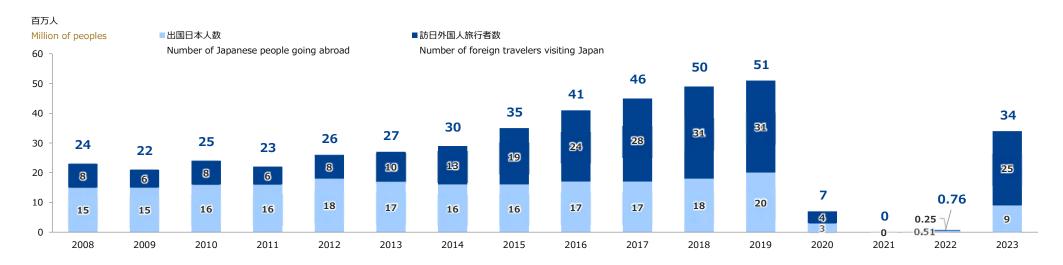
外国人・日本人延べ宿泊数の推移(暦年)

Total number of foreign and Japanese guests (Calendar year)



訪日外国人旅行者数・出国日本人数の推移(暦年)

Consumption Trends of International Visitors to Japan (Calender year)



資料:日本政府観光局

Source: Japan Tourism Agency

Source: Japan National Tourism Organization