

For immediate release

July 24, 2017

Mitsui Fudosan Co., Ltd. Mitsui Fudosan Residential Co., Ltd.

# Expanding Business Developments in Southeast Asia Decision to Participate in First Condominium Project in the Philippines (Total of approx. 1,700 units)

## **Key Points of the Project**

- Mitsui Fudosan to take part in first project in the Republic of the Philippines
- Condominium residential housing in Quezon City, the largest administrative district in Metropolitan Manila, capital of the Republic of the Philippines
- Expanding business developments in Southeast Asia
- Mitsui Fudosan Co., Ltd., a leading global real estate company headquartered in Tokyo, Mitsui Fudosan Residential Co., Ltd. and Mitsui Fudosan (Asia) Pte. Ltd. (headquartered in Singapore), in which both companies jointly invest, announced that they concluded a joint business agreement with collaborating company, Rockwell Land Corporation (Rockwell Land) and decided to participate in The Arton residential housing project (1,706 total units) in Quezon City, the largest administrative district of Metropolitan Manila, the capital of the Republic of the Philippines.
- The project will be a large-scale multi-use integrated projected with the residential property comprising three buildings and containing 1,706 units in total and an adjacent retail facility operated by Rockwell Land located adjacent on an expansive site of approx. 1.8 ha. The planned site is located adjacent to the three famous universities of the University of the Philippines, <u>Diliman</u>, Ateneo de Manila University and Miriam College. Hospitals and advanced research organizations are located nearby and the area has strong prospects with residential land demand rising. In addition to planning with abundant greenery in mind, exemplified by ensuring an open space ratio of approx. 80%, the common-use area includes such facilities as a pool, gym and indoor exercise area, while the hilltop site presents outstanding views.
- This project is the Mitsui Fudosan Group's first in the Republic of the Philippines. Of the total project cost of 8.6 billion Philippine pesos (approx. ¥19.5 billion at an exchange rate of ¥2.25/peso), the Mitsui Fudosan Group has a 20% share. The Philippines is forecast to have the highest stable economic growth among ASEAN member countries (6.8% GDP growth in 2016), and the residential housing market has strong prospects with growth expected over the medium- to long-term. Mitsui Fudosan will take part in the project while aiming to capture further business opportunities in the Philippines going forward.
- Rockwell Land is the publicly listed real estate arm of the Lopez Group of Companies, one of the largest business conglomerates in the Philippines. The Mitsui Fudosan Group will maximize leveraging of the housing development know-how it has cultivated in the business in Japan and overseas and work together with Rockwell Land to advance the development project.
- Mitsui Fudosan Group has positioned the overseas business as one of its growth areas and in Southeast Asia is currently moving ahead on residential housing projects in Thailand, Singapore, Malaysia and Indonesia. Looking ahead, the Company will expand business further in Southeast Asia with Mitsui Outlet Park KLIA SEPANG, a retail facility in Malaysia, having opened in 2015 and construction starting last month on Mitsui Shopping Park LaLaport Kuala Lumpur (tentative name) ahead of an opening planned for 2021.



The Arton (Perspective drawing of the completed building)



The signing ceremony on July 14, 2017

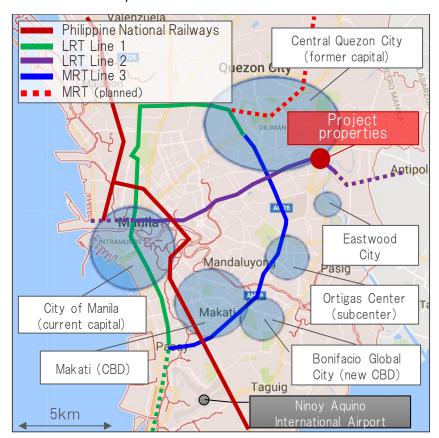
# Plan Overview (Planned) The Arton

Address	Loyola Heights, Quezon City, Metropolitan Manila, Republic of the Philippines		
Access	3 minutes' walk from Katipunan LRT Station		
Site area	17,571 m <sup>2</sup>		
Total floor space	114,314 m <sup>2</sup>		
Number of units	Total 1,706 units (total for three buildings)		
Scale	24 floors, 28 floors, 34 floors		
Schedule (Planned)	July 2017 Start sales August 2018 Start construction August 2025 Complete construction		

#### \* Rockwell Land

- Established in 1995 and listed on the Philippine Stock Exchange in 2012.
- Strengths are in creating high added-value in residential, commercial and office facilities in large-scale multi-use developments such as its Rockwell Center flagship project, and brand power in the upper-middle to luxury range.
- Market capitalization of approx. 24.6 billion yen (as of July 2017) and revenues of approx. 28.6 billion yen (as of fiscal 2016).

#### <Attachment 1> Map



# <a href="#">Attachment 2> Building Chart</a>



- <a href="#"><Attachment 3> Mitsui Fudosan Group's projects in Southeast Asia</a>
- 1. List of Mitsui Fudosan's current residential housing projects in Southeast Asia (excluding projects where all residences have already been sold))

Project Area	Property Name	Start Construction	(Expected) Completion	Collaborating Company	
Bangkok, Thailand	Ideo Q Chula-Samyan	2014	2016	Ananda Development Public Company Limited	
Bangkok, Thailand	Ashton Asoke	2015	2017	Ananda Development Public Company Limited	
Bangkok, Thailand	Ideo Q Siam-Ratchathewi	2015	2017	Ananda Development Public Company Limited	
Bangkok, Thailand	Ashton Chula-Silom	2015	2018	Ananda Development Public Company Limited	
Bangkok, Thailand	Q Chidlom-Phetchaburi	2016	2017	Ananda Development Public Company Limited	
Bangkok, Thailand	Ideo Mobi Bangsue Grand Interchange	2016	2017	Ananda Development Public Company Limited	
Bangkok, Thailand	Ideo Thaphra Interchange	2016	2017	Ananda Development Public Company Limited	
Bangkok, Thailand	Ideo O <sub>2</sub>	2016	2018	Ananda Development Public Company Limited	
Bangkok, Thailand	Ashton Silom	2016	2018	Ananda Development Public Company Limited	
Bangkok, Thailand	Ideo Mobi Asoke	2016	2018	Ananda Development Public Company Limited	
Bangkok, Thailand	Ideo Sukhumvit 93	2017	2018	Ananda Development Public Company Limited	
Bangkok, Thailand	Ideo Mobi Sukhumvit 66	2017	2018	Ananda Development Public Company Limited	
Bangkok, Thailand	Ideo Phaholyothin Chatuchak	2017	2019	Ananda Development Public Company Limited	
Singapore	Nathan Suites	2010	2014	Hong Leong Group	
Singapore	The Brownstone	2015	2017	Hong Leong Group	
Singapore	The Criterion	2015	2018	Hong Leong Group	
Singapore	Forest Woods	2016	2019	Hong Leong Group	
Kuala Lumpur, Malaysia	THE MEWS	2014	2017	Eastern & Oriental Berhad	
Petaling Jaya, Malaysia	GEO RESIDENCES	2014	2017	Sunway Berhad	
Kuala Lumpur, Malaysia	Conlay Place	2017	2020	Eastern & Oriental Berhad	
Jakarta, Indonesia	Citra Lake Suites	2016	2018	PT. Ciputra Residence	
Tangerang, Indonesia	The CitraRaya subdivision in the Ecopolis Block	2013	2024	PT. Ciputra Residence	

## 2. Mitsui Fudosan Retail Facilities in Southeast Asia

Country	Property	Opening year	Number of stores (approx.)	Store floor space (approx.)
Malaysia	Mitsui Outlet Park KLIA SEPANG	[Phase 1] 2015	130	24,000 m <sup>2</sup>
		[Phase 2] 2018 (planned)	60	9,900 m <sup>2</sup>
		[Phase 3] 2021 (planned)	60	10,100 m <sup>2</sup>
	Mitsui Shopping Park LaLaport Kuala Lumpur (tentative name)	2021 (planned)	300	82,600 m <sup>2</sup>

# 3. Mitsui Fudosan Group projects underway in Singapore

In Singapore, Mitsui Fudosan has been engaged in the housing sales business and hotel business for more than 40 years, through TID Pte. Ltd., a joint-venture company that we established together with the Hong Leong Group, a local business conglomerate. (Number of condominiums supplied: 9,962)