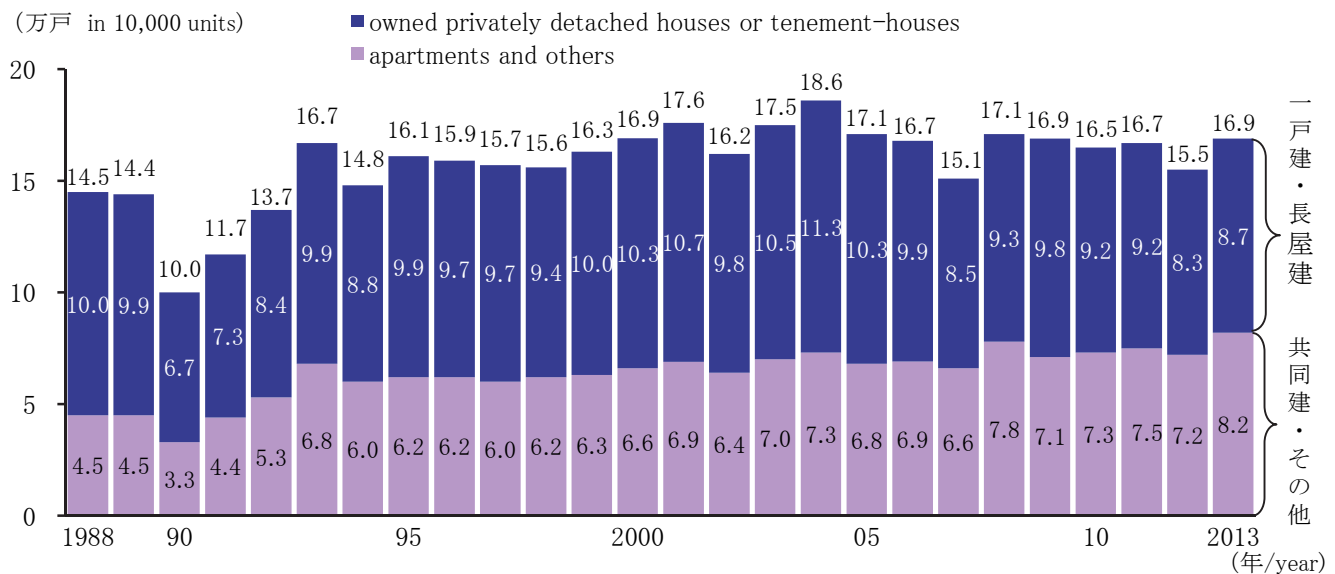


4. 既存住宅流通市場 Existing Home Sales

(1) 持家として取得された既存住宅の数(全国)

Existing-Houses Purchased as Owned Houses (Nationwide)



▶ 国土交通省「住宅経済データ集」より作成。

資料：総務省「住宅・土地統計調査」

Prepared based on "Housing Economics Data Book" by the Ministry of Land, Infrastructure, Transport and Tourism.

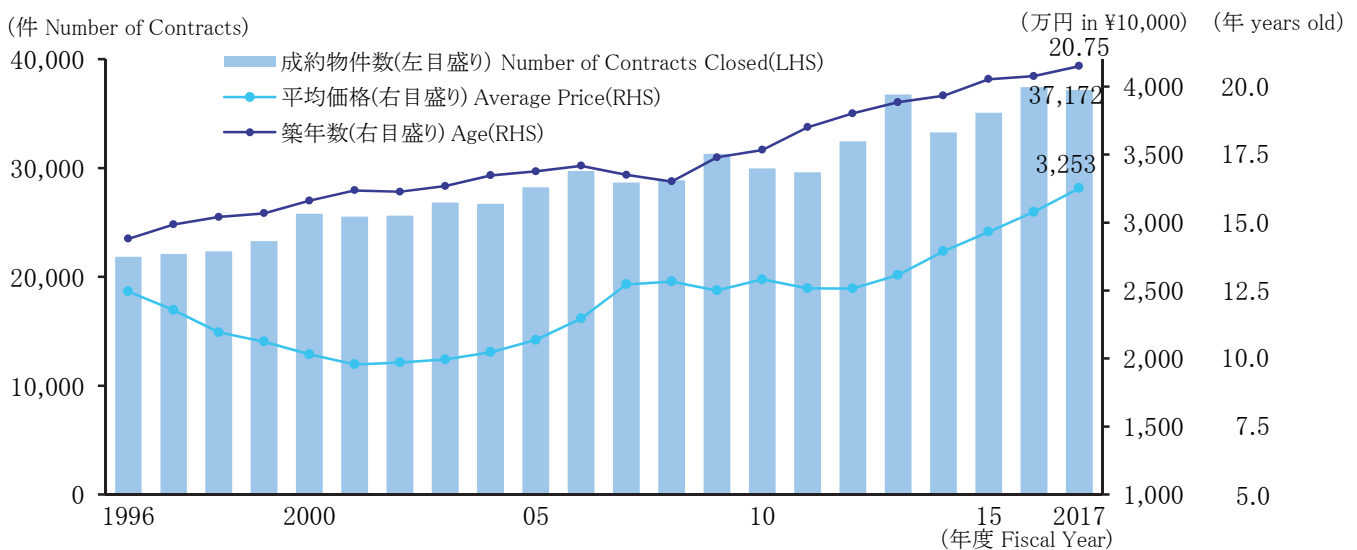
Source: "Housing and Land Survey of Japan" by the Ministry of Internal Affairs and Communications.

(2) 首都圏の既存マンション市場の指標

Indexes of Existing Condominium Market (Greater Tokyo)

① 成約物件数・平均価格・築年数

Number of Condominium Contracts Closed/Average Price/Age



▶ (公財) 東日本不動産流通機構「首都圏不動産流通市場の動向」より作成。

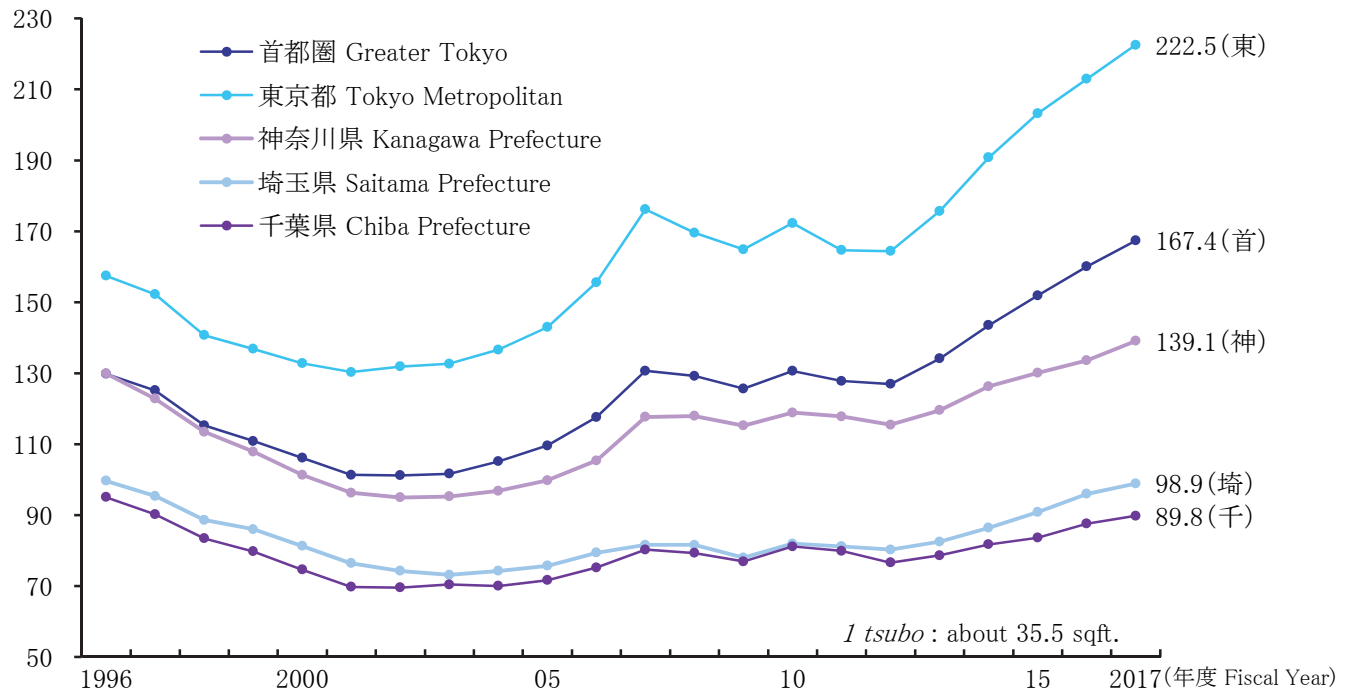
注：首都圏・・・東京都、神奈川県、埼玉県、千葉県

Prepared based on "Home Sales Market Trend in Greater Tokyo Area" by the Real Estate Information Network for East Japan.

Notes: Greater Tokyo: Tokyo Metropolitan, Kanagawa, Saitama and Chiba Prefectures

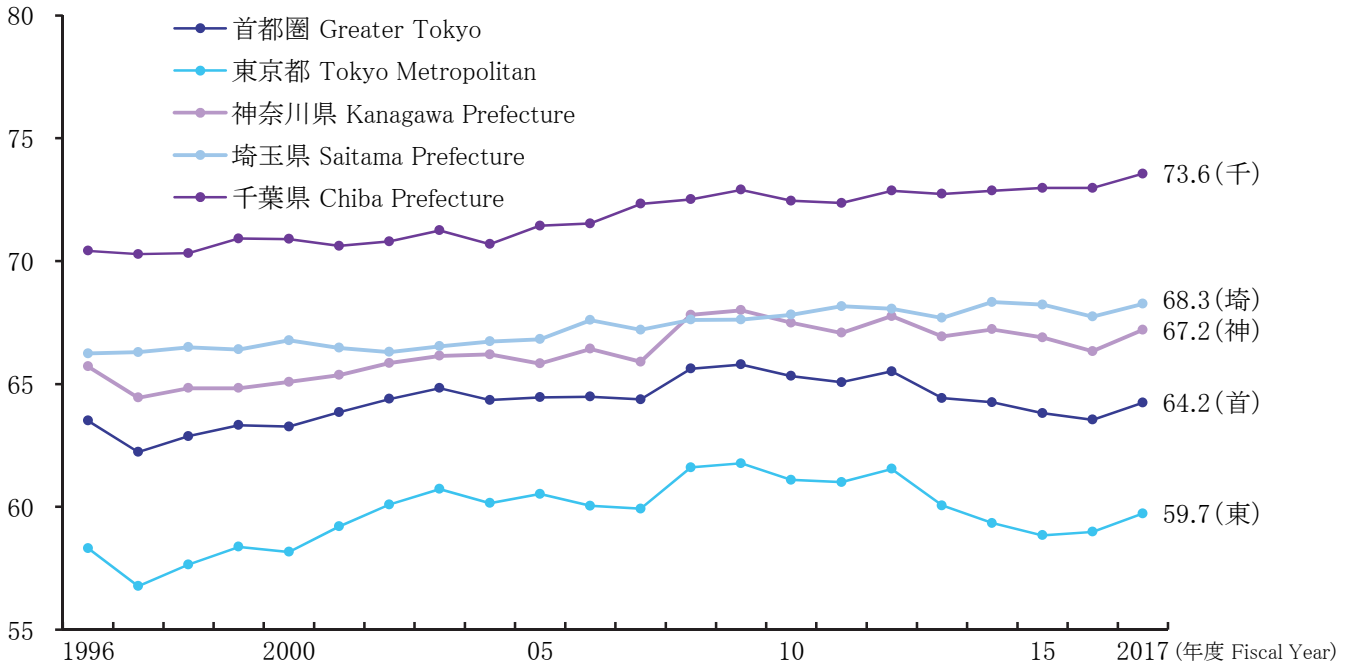
② 成約平均坪単価 Average Price per *tsubo* of Contracted Condominiums

(万円/坪 ¥10,000/*tsubo*)



③ 成約平均専有面積 Average Exclusive Area of Contracted Condominiums

(㎡)



▶ (公財) 東日本不動産流通機構「首都圏不動産流通市場の動向」より作成。

注：首都圏・・・東京都、神奈川県、埼玉県、千葉県

Prepared based on “Home Sales Market Trend in Greater Tokyo Area” by the Real Estate Information Network for East Japan.

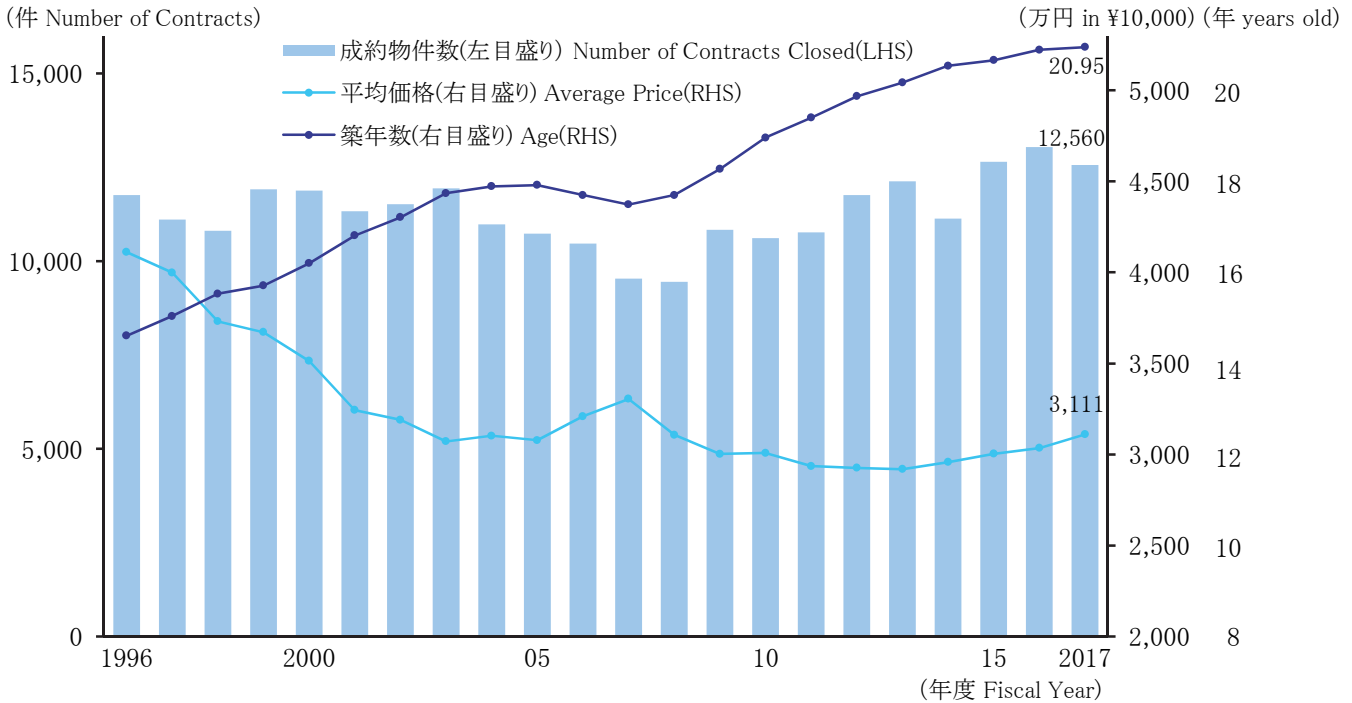
Notes: Greater Tokyo:Tokyo Metropolitan, Kanagawa, Saitama and Chiba Prefectures

(3) 首都圏の既存戸建市場の指標

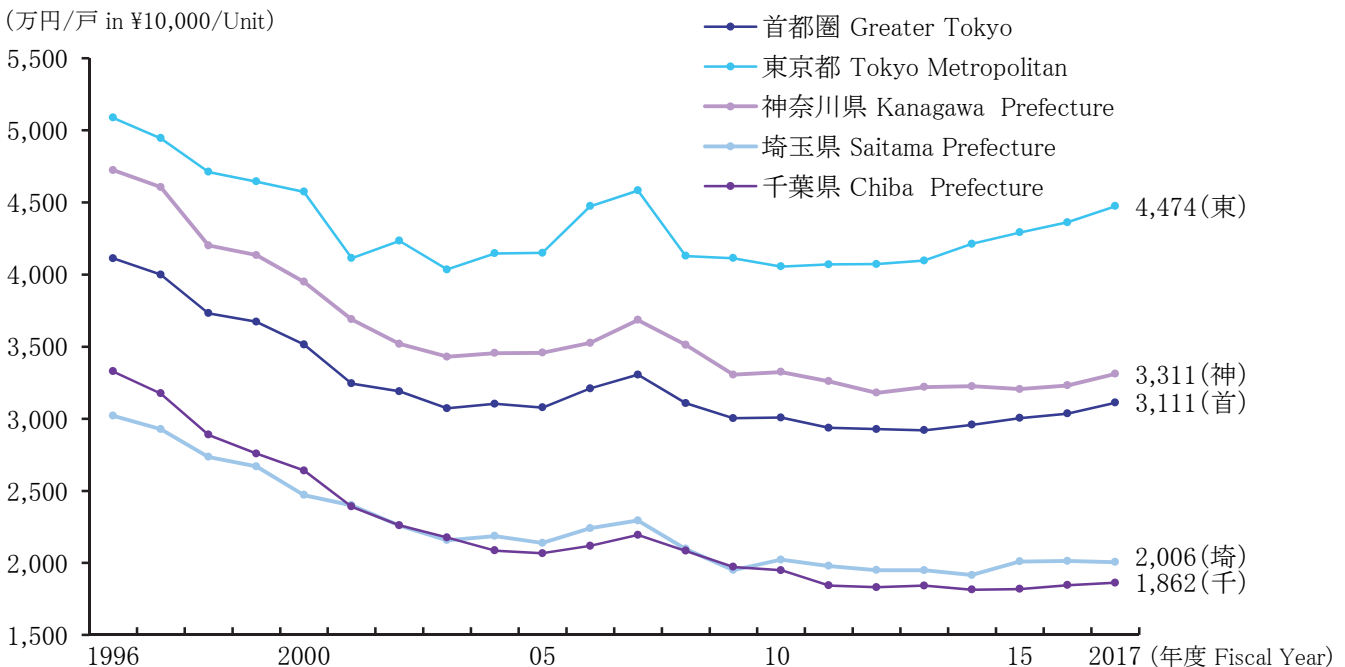
Indexes of Existing Detached House Market (Greater Tokyo)

① 成約物件数・平均価格・築年数

Number of Housing Contracts Closed/Average Price/Age



② 成約平均価格 Average Price of Contracted Houses



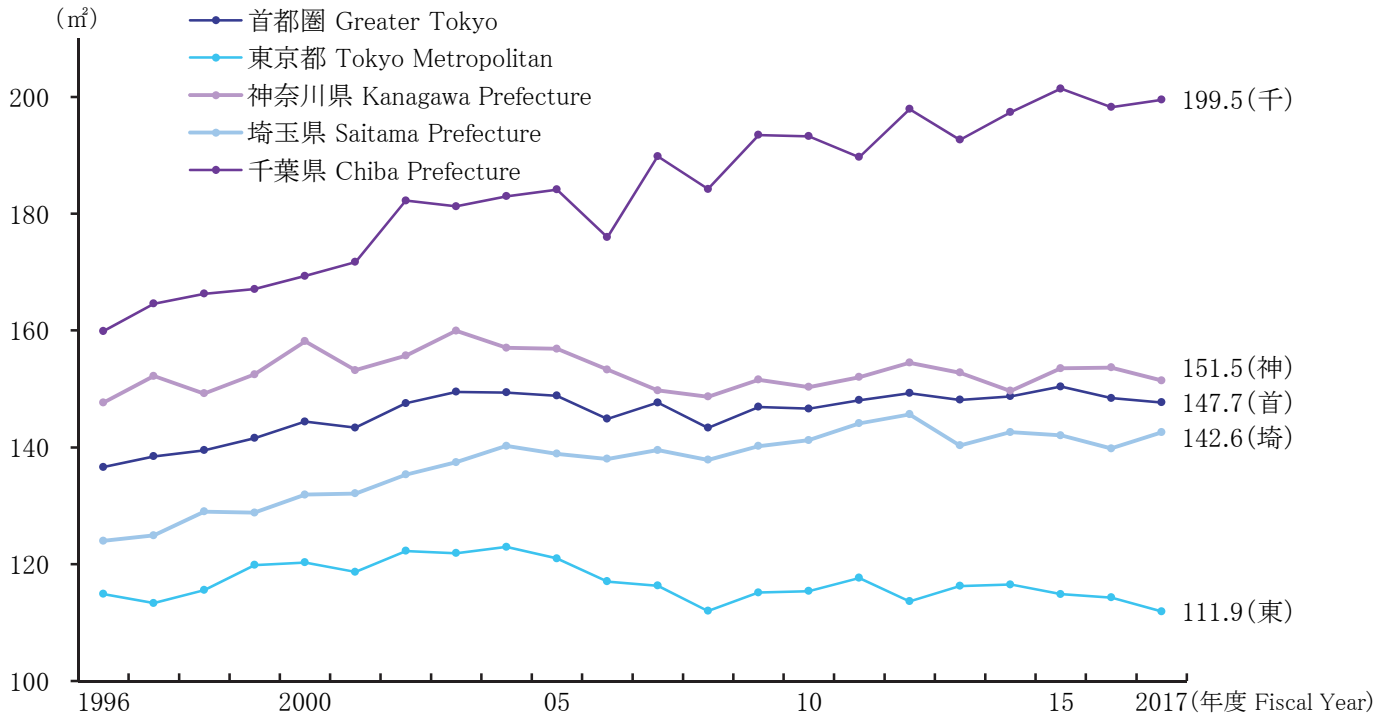
▶ (公財)東日本不動産流通機構「首都圏不動産流通市場の動向」より作成。

注：首都圏・・・東京都、神奈川県、埼玉県、千葉県

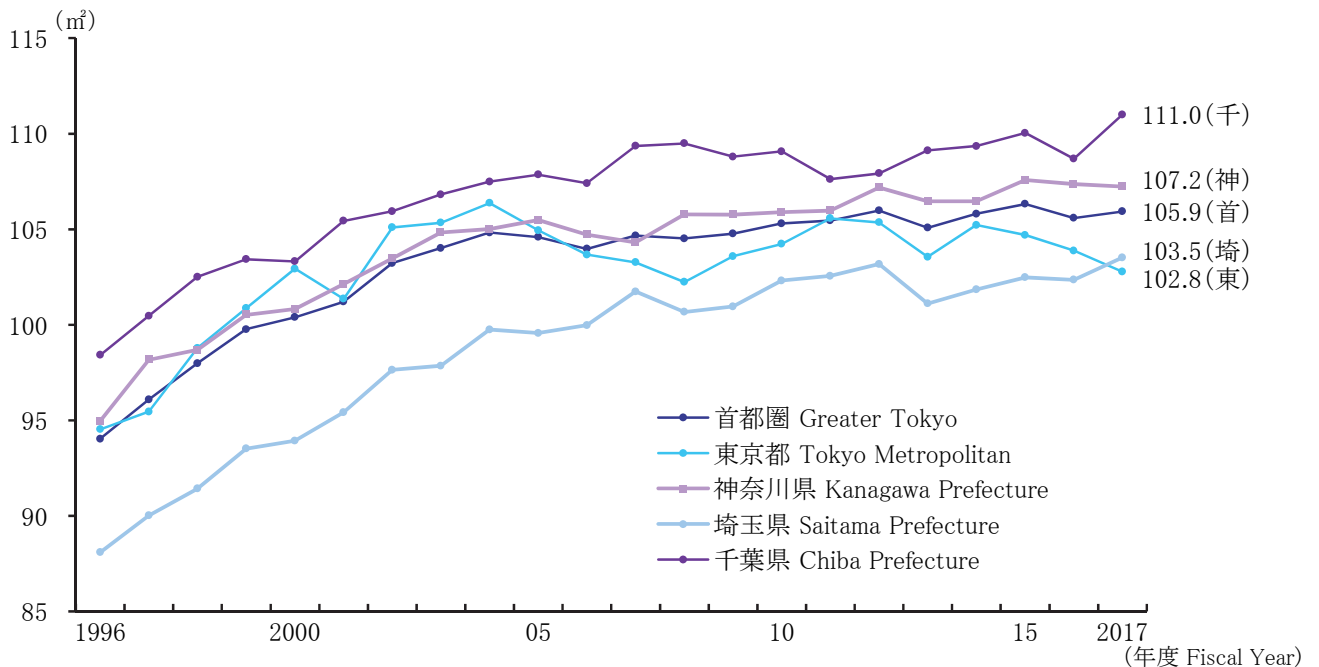
Prepared based on “Home Sales Market Trend in Greater Tokyo Area” by the Real Estate Information Network for East Japan.

Notes: Greater Tokyo:Tokyo Metropolitan, Kanagawa, Saitama and Chiba Prefectures

③ 成約平均土地面積 Average Land Area of Contracted Houses



④ 成約平均建物面積 Average Floor Area of Contracted Houses



▶ (公財) 東日本不動産流通機構「首都圏不動産流通市場の動向」より作成。

注：首都圏・・・東京都、神奈川県、埼玉県、千葉県

Prepared based on “Home Sales Market Trend in Greater Tokyo Area” by the Real Estate Information Network for East Japan.

Notes: Greater Tokyo:Tokyo Metropolitan, Kanagawa, Saitama and Chiba Prefectures

(4) 住宅流通大手会社の実績

Performance of Leading Real Estate Brokerage Companies

Upper: Trading Volume (in ¥100mil.), Middle: Transactions (units), Lower: Brokerage Fees (in ¥100mil.)

企業名		09/3	10/3	11/3	12/3	13/3	14/3	15/3	16/3	17/3	18/3
三井不動産 リアルティ グループ	Mitsui Fudosan Realty Group	11,059	10,340	11,402	11,321	12,682	14,017	12,732	14,243	14,821	15,681
		31,084	33,040	35,753	36,071	39,384	42,550	37,156	37,827	38,612	40,658
		546	540	585	598	662	747	708	756	774	800
住友不動産 販売	Sumitomo Real Estate Sales	8,212	7,699	8,346	8,928	8,589	9,878	10,657	10,657	11,930	12,575
		27,822	29,974	31,293	31,443	33,180	35,455	33,968	35,987	36,108	37,058
		400	405	433	460	468	527	543	563	612	663
東急リバブル	Tokyu Livable	5,493	5,481	6,517	6,689	7,332	9,115	10,108	12,116	11,004	13,156
		13,395	14,669	15,139	14,912	16,615	19,435	19,568	21,939	23,278	24,410
		254	258	293	302	338	401	415	484	519	549
野村不動産 グループ	Nomura Real Estate Group	2,930	3,864	4,253	4,530	5,407	6,728	7,110	7,136	7,451	8,007
		4,184	5,219	5,774	5,762	6,494	7,437	7,174	7,710	8,272	8,561
		115	130	157	164	192	245	258	280	303	316
三井住友トラスト 不動産	Sumitomo Mitsui Trust Realty	2,884	2,723	2,808	2,741	3,490	3,577	4,063	4,191	4,509	4,951
		5,835	6,484	6,879	6,927	6,543	7,029	6,803	7,208	7,362	7,878
		94	102	111	112	123	151	155	171	190	202
三菱UFJ 不動産販売	Mitsubishi UFJ Real Estate Services	2,053	2,356	2,814	2,938	3,454	4,103	3,869	4,418	4,269	4,817
		4,173	4,466	4,524	4,994	5,482	5,949	5,718	6,081	5,574	5,759
		81	88	104	109	123	140	142	174	174	194
みずほ不動産販売	Mizuho Realty	2,393	1,999	2,119	2,468	2,391	2,474	2,821	5,125	3,352	3,961
		3,673	3,894	3,888	3,786	3,858	4,062	3,872	4,151	4,231	4,237
		78	79	89	89	95	101	110	136	141	156
三菱地所リアル エステートサービス 注(1)	Mitsubishi Real Estate Service	2,099	3,489	3,327	4,161	3,076	3,910	6,758	1,951	3,089	2,344
		1,562	1,890	1,828	1,632	1,646	3,052	2,661	1,278	1,314	1,162
		71	75	78	75	77	106	100	75	92	96
大京グループ	Daikyo Group	1,659	1,667	2,033	1,824	1,877	1,639	1,712	1,617	1,722	1,733
		6,367	6,306	5,973	4,854	5,499	6,840	6,693	6,564	6,828	6,805
		78	77	75	62	66	80	75	78	82	80
大成有楽不動産 販売グループ	Taisei-Yuraku Real Estate Sales	1,028	1,014	1,168	1,173	1,246	1,491	1,350	1,477	1,703	1,629
		3,674	3,734	3,804	3,540	3,794	4,269	3,919	4,221	4,368	4,259
		49	47	52	52	54	65	62	67	75	70

▶ (株)住宅新報社「住宅新報」(2018年5月29日号)より作成。

注：(1) 14年3月及び15年3月のみ三菱地所ハウスネットを含む。

(2) 原則として売買仲介のみの実績値であり、両手取引は1件と数えている。

Prepared based on "Jutaku Shimpo (29 May, 2018)" by Jutaku-Shimpo-Sha Inc.

Notes(1) Figures in March 2014 and 2015 are including Mitsubishi Jisho House Net.

(2) Figures are in principle for brokerage transactions. Dual agency (in the case of brokering for both the seller and the buyer) is counted as one.